

#### Mid-Coast Solid Waste Corporation Board of Directors Meeting April 2, 2025 – 6:30 p.m.

#### Agenda

This meeting will be held in person in the French Room in the Camden Town Office and streamed at:
<a href="https://www.youtube.com/TownofCamdenMaine">www.youtube.com/TownofCamdenMaine</a>.

Hybrid Option:
Join Zoom Meeting
<a href="https://us02web.zoom.us/j/86943917866">https://us02web.zoom.us/j/86943917866</a>
Meeting ID: 869 4391 7866

One tap mobile +19292056099,,86943917866# US (New York) +13017158592,,86943917866# US (Washington DC)

- 1. Review and Approval of January 26, 2025, Meeting Minutes
- 2. Public & Director Comments (please limit public comment to non-agenda items)
- 3. Manager's Report
- 4. MCSWC Wealth Management/Investment Overview and Review with Audrey Klein-Leach, Camden National Bank Senior Vice President / Senior Trust Officer & Patrick White-Thomson, Camden National Bank Vice President and Senior Portfolio Manager.
- 5. Waste Audit and Reuse Program Development Initiative/Overview and Presentation by Danny Soloman
- 6. Finance Committee Report
- 7. Financial Reports
- 8. Adjourn



# MIDCOAST SOLID WASTE CORPORATION BOARD OF DIRECTOR MEETING January 29, 2025

MEMBERS PRESENT: Keryn Laite (Chair) – Lincolnville, Alison McKellar (Vice Chair & Treasurer) – Camden,

Sarah Smith – Hope, William Bow – Rockport, Michael Thompson – Rockport

MEMBERS ABSENT: Robyn Tarantino – Lincolnville (Secretary), Greg N. Dorr – Camden, Crystal Robinson

Hope

REPRESENTATIVES PRESENT: David St. Laurent, MCSWC Manager

Keryn Laite, Chair, called the meeting to order at 6:32 pm.

Chair Laite opened the meeting and noted the votes for absent representatives for this meeting will transfer to the alternate member for the towns of Camden, Hope and Lincolnville.

#### 1. REVIEW AND APPROVAL OCTOBER 23, 2024, MEETING MINUTES:

Chair Laite entertained a motion to approve the Board of Director Minutes of November 20, 2024. Smith moved to approve the minutes with noted changes as presented with changes to spelling of Representative Dorr's name. McKellar seconded. No further discussion. Chair Laite called the motion. Motion passed. (100% in favor, 0 opposed)

#### 2. PUBLIC & DIRECTOR COMMENTS:

Chair Laite noted there were no public comments to be made and opened the meeting to St. Laurent for Manager update.

#### 3. MANAGER UPDATE:

St. Laurent gave an update on the well progress stating that the pitless adaptor is installed but the variable drive for the new well is still pending.

Referencing the budget to be presented at the meeting, St. Laurent clarified a financing figure for the budget discussion regarding the Waste Reduction Reserve Account which is funded to assist with community education and waste diversion efforts alike. The fund will be funded \$20,000 and this will lower the closure reserve figure to \$100,000 from \$120,000.

St Laurent added that an RFP will be developed to create a statement of work to fund a position to undertake an audit of diverted waste materials to develop possible mechanisms to generate revenue. This RFP will assist with a small pilot program that will focus on recoverable material that will take place over a couple of years. Bow acknowledged this will give a general sense of items in the facility that could generate revenue. Chair Laite asked St. Laurent to add this pilot program to

the next meeting agenda for further discussion. Smith added that research into grant funding for a project like this might apply. McKellar added that later this year the Maine Department of Environmental Protection is slated to offer grants for waste diversion other than the current food waste diversion programs they currently offer.

#### 4. REVIEW OF TEAMSTER LOACAL 340 COLLECTIVE BARGAINING AGREEMENT:

St. Laurent discussed the development of a new Collective Bargaining Agreement with the Teamster members. A brief discussion on the need for an executive session was held and determined not necessary by those present. St. Laurent discussed the delay since last contract and how the current Teamster members COLAs had been adjusted less than other area municipalities due to the last contract that was struck. The wages in the Draft budget for FY26 are more reflective of area municipal public works step and grade plans. The MCSWC bookkeeper has developed a step and grade plan program that will be usable going forward. The suggested wage plans included in past CBA's have been difficult to work with. Management has been communicating with the members to create a change that could be worked into the FY26 budget.

St. Laurent outlined 4 areas of the presented CBA that have been updated with the cooperation of the Teamster members.

- In past CBA agreements all personnel were considered Operators. New job descriptions have been created, and these are now implemented in the proposed step and grade plan and tied to future wages. The new job descriptions presented are listed on pg. 18 of the CBA provided in the board packet. A newly developed wage chart to go along with the job descriptions and grades is provided on pg. 19. St. Laurent developed these changes to keep pace with compensations that will put the employees on par with other municipal public works jobs. Bow added that the increase formula is not changing but charting employees into comparable positions for the wages; and the employees have been accepting of these changes. A few examples of how promotions or changes in job responsibility might be interpreted in the new step and wage scale were briefly discussed.
  - The annual COLA description for FY27 forward will be put back to the original contract wording for increases of 3% or equal to the social security cost of living increase annually whichever is greater.
- The holiday for Juneteenth has been added to the approved holiday schedule.
- The retirement contribution has been updated from employees providing 5% of their individual wage with a 4.5% match to employees providing 6% of their individual wage with a 6% match. Laite noted this is a good competitive rate comparably to plans offered locally. St. Laurent added the members have waived retro pay back to July for this change.
- The annual boot stipend for each employee will be raised to \$400.00 per year for reimbursement of the purchase of safety toe boots only.

Smith asked that the use of gender-neutral terms is not necessarily needed in this document. The specific change would be noted on p. 4, Section 2 to strike "to persons of the female and male

gender" and instead replace with "applicable to all persons". The board agreed this was a good change.

Chair Laite entertained a motion to approve the Collective Bargaining Agreement. *McKellar moved* to approve the CBA between MCSWC, and the Teamsters as amended. Smith seconded. St. Laurent thanked the crew of MCSWC for helping to make the process good and Jodi Hanson, MCSWC Bookkeeper, for work on the wage chart. No further discussion. Chair Laite called the motion. Motion passed. (100% in favor, 0 opposed)

#### 5. **FINANCE COMMITTEE REPORT:**

McKellar reviewed the Finance Committee Report that was included in the board packet. A review of last year's finances shows MCSWC is in good shape despite lower revenue and McKellar attributed some of the positive income to the increase in fees that occurred at the beginning of FY24. McKellar stated that the undesignated fund balance was just over \$468,000 and provided information on that figure in the report. The leachate costs have been growing and have been taken into account. Infrastructure for stormwater management and the leachate pumping changes that are being put in place by St. Laurent will continue. The Committee was less conservative with revenue figures than the manager figures presented as the accuracy of the income is more reliable at this stage of the process than in past years. St. Laurent and committee members spent a lot of time going over the budget being presented. St. Laurent thanked the committee members who were very helpful noting Tarantino was not present but did a considerable amount of work on the FY26 budget being presented.

#### 6. RECOMMENDATION OF BUDGET FOR FISCAL YEAR 2025-2026:

McKellar reminded the membership that the infrastructure for hauling and handling of MSW is necessary and that money has been set aside in this budget to make changes under St. Laurent's planning. There is also more storm water leachate reserve allocated in this budget. McKellar reviewed the funds for closure that need to be calculated and set aside annually and that this activity for the closure reserve contributes to the responsibility of all four towns. The need to fund some activities from the closure reserve is needed with directed use for leachate management and landfill development. Bow asked why the funds for closure are not all together? McKellar briefly provided some historical information on the distribution of past funds when PERC and MRC made contractual changes and MCSWC left the MRC. McKellar also noted that the Audit will cover how the funds are held for the four towns liabilities for closure in the future; and how the funds eventually return to MCSWC when the time comes.

McKellar reviewed corrections to the board packet copy of the draft FY26 budget and provided the membership with a new draft copy for review with the largest change being the reallocation of \$20,000 from closure reserve figure to the Waste Reduction Reserve fund. St. Laurent will remain as Interim Manager at least through fiscal year 2025-2026.

St Laurent added that the Household Hazardous Waste Day is funded to occur twice in FY26. A recommendation to hold the day on a Sunday will be followed up with the vendor to see if possible,

noting that there will be more set up costs and overtime involved. The use of volunteers may also be considered.

Chair Laite discussed the few highlights that were made regarding changes and commented that this budget has been vetted very well prior to the board meeting.

St. Laurent reviewed the budgeted capital investment for the purchase of a new loader. St. Laurent has a quote in the works and the dealer has a second model coming along that could also be considered that may fit the needs of the facility better.

St. Laurent added there is no increase to the town assessments for this current budget. Laite added that the budget reflected good representation of the management of the corporation under St. Laurent. St. Laurent commented that the staff and board of directors also add to the smooth operation of the facility which he also appreciated.

St. Laurent will present the CBA to Attorney Sarah Newell of Eaton Peabody for a final review. Following that process the draft will go to the Union and membership and be set.

A brief discussion on future movement of MSW was held. Bow discussed the funding of the facility improvement fund to address future trucking for MSW and materials noting that an investment now will pay dividends later.

A brief discussion on the possibility of charging for recycling in the future was held.

Chair Laite entertained a motion to approve the proposed budget for fiscal year 2025-2026. *McKellar moved* to approve the budget for fiscal year 2026 as presented in the Finance Committee column of the budget where expense and revenue figures total \$2,990,995.00 dollars each. Bow seconded. No discussion. Motion passed. (100% in favor, 0 opposed)

A brief discussion took place on the acceptance of the assessment figures for the four towns for fiscal year 2025-2026. McKellar read the assessments that were approved in the budget for a grand total of \$554,165.00 as follows:

Camden \$ 238,230.00 Hope \$ 57,517.00 Lincolnville \$ 95,197.00 Rockport \$ 163,221.00

Grand Total: \$554,165.00

#### 7. ADJOURN:

Chair Laite entertained a motion to adjourn the meeting at 7:37 p.m. McKellar moved to adjourn the meeting. Townsend seconded. No discussion. Motion passed. (100% in favor, 0 opposed)

Respectfully Submitted,

Beth Kwiatkowski Recording Secretary If there are any questions regarding the decisions made at the meeting, please refer to the meeting video found at <a href="https://www.youtube.com/TownofCamdenMaine">www.youtube.com/TownofCamdenMaine</a>

#### **SCHEDULED MEETINGS:**

March 26, 2025, Regular Board Meeting - 6:30 p.m., John French Jr. Conference Room – Camden Town Office



#### MID-COAST SOLID WASTE CORPORATION

#### **BOARD OF DIRECTORS MEETING**

Manager's report: 4/2/25

#### **Facility**

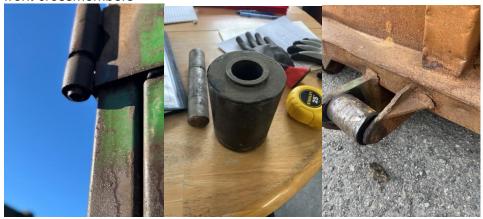
• The landfill leachate line was hydro-jetted to remove residue inside the line.



• The facility forklift was inspected. As a result of the inspection various fittings, hoses, shims, steer link pins, and axle pivot bushings were replaced.



• Compactor cans hinges were welded, nose rollers, and ground rollers replaced, as well as reinforcing the front crossmembers



 The Bulldozer required hydraulic hose replacement, the engine guard/access door was bent back into shape and reinstalled



• The Freightliner- PTO and Starter replaced by Camden Public Works.



- Compactor #2 heating element replaced, and both hoses (200 and 300 inches in length) replaced.
- The recycling building floor scale load cells were replaced, and the scale was recalibrated.



 One of the loader hydraulic hoses was replaced, the glass door replaced, and the clam shell grapple on the bucket was repaired.



• The recycling building lighting fixtures had all the bulbs replaced



- A meeting was held with the YMCA. At the time of the meeting, we had not yet found all the documentation determining ownership and maintenance responsibilities of the failed sewer line that runs across the MCSWC facility in the area of the settlement, which we would like to repair to improve the working surface where we swap out the larger recycling roll-off containers. Since that time documentation was found determining ownership and maintenance responsibilities are that of the YMCA. An email with the sewer line ownership documents was sent to the YMCA manager and we are waiting for a response to see how they plan to proceed.
- We have scheduled the Household Hazardous collection day for Sunday May 18<sup>th</sup> from 9:00 am to noon.
  This is the first time we have Hazardous Waste Day on a Sunday. Our hope is that having the event on a
  Sunday will eliminate some of the frustration and waiting for users of the facility during normal working
  hours.
- On April 14<sup>th</sup> and 15<sup>th,</sup> the Maine Resource Recycling Association will be having the 30<sup>th</sup> Annual Maine Recycling and Solid Waste & Trade Show. The packet contains the venue. I recommend if you can attend and never have you should do so. It is an educational, informative well-run event that those in the Solid Waste field should experience.
- Vincent Kwiatkowski completed the core 1,2,3 training sessions of the DEP transfer station operator training and received the "Solid Materials Management Transfer Station Operator" certification.

#### **Landfill**

• Landfill leachate well electrical conduit was run, the pitless adapter and new Grunfos 3 hp pump was installed, the force main line was piped to eliminate several fittings that entered the cement access structure where the leachate discharge line leads to odor control building. The Toshiba variable drive and stainless electrical cabinet were ordered. Once the variable drive and cabinet arrive Express Electric will install the Cabinet, Drive and connect and program the new pump. The automated level sensor and remote display control will be installed and tied into the drive.



• The effort to reduce the elevation of the water in the North Quarry may be proving successful. October–December leachate pumping and corresponding bill has dropped from \$58,849 in the prior quarter of July–September of 2024 to \$34,826. The October to December quarter was when we started pumping the North Quarry.



Our current leachate level in the landfill is at 99.86 MSL the target level is 98 MSL

#### STATEMENT OF WORK (SOW)

#### Waste Audit and Reuse Program Development

**Issued by:** Midcoast Solid Waste Corporation (MCSWC)

Location: 90 Union St, Rockport, ME 04856

#### Introduction

Midcoast Solid Waste Corporation (MCSWC), serving the municipalities of Camden, Rockport, Lincolnville, and Hope, Maine, objective is to complete a comprehensive waste audit at its municipal transfer station. This audit will assess incoming materials, identify high-value reusable items, and provide actionable recommendations for implementing a reuse program to divert materials from the landfill.

Second Story Builders LLC upon completion of the incoming waste audit will deliver a final report that shall include an analysis of waste volumes, identifies potential cost savings, and proposes methods for sorting, storing, and reselling reusable materials. The report will support MCSWC's efforts to develop a pilot program and secure capital investment for future waste reduction initiatives.

#### **Objectives**

The purpose of this project is to:

- 1. Evaluate materials entering the MCSWC transfer station.
- 2. Identify categories of materials with high reuse potential.
- 3. Provide data-driven recommendations for diverting these materials from the waste stream.
- 4. Outline actionable plans for sorting, storing, and reselling reusable materials.
- 5. Estimate potential cost savings and environmental benefits associated with a reuse program.
- Carry out the original objective of improving the MCSWC facility goal of reducing waste while
  increasing reuse with the combined goal of reducing costs and increasing revenue potential while
  extending landfill longevity using the Waste Reduction Reserve that was originally established for
  that purpose.

#### Scope of Work

Second Story Builders LLC Shall:

#### 1. Conduct a Waste Audit

- Evaluate the types, volumes, and sources of materials entering the transfer station.
- Identify specific material streams with high reuse value.

#### Data Collection and Analysis

- Quantify volumes of reusable materials and estimate their economic and environmental impact.
- Assess operational needs and costs for sorting, storing, and selling reusable materials.

#### 3. Program Development

- o Propose several models for a reuse program tailored to MCSWC's capacity and goals.
- o Include strategies for material handling, staffing, and infrastructure requirements.

#### Final Report

- o Deliver a comprehensive report summarizing findings, recommendations, and next steps.
- Include cost-benefit analysis, implementation timelines, and metrics for success.

#### **Deliverables**

- Waste audit summary with detailed data on reusable materials.
- Recommendations for reuse program implementation, including infrastructure and staffing needs.
- Cost savings and environmental impact estimates.
- A final report that serves as a roadmap for piloting a reuse program in the following fiscal year.

#### **Second Story Builders LLC**

As part of this agreement Second Story Builders will provide the following:

#### 1. Introduction and Approach:

 Overview of your approach to the project and methodology for conducting the waste audit.

#### 2. Experience and Qualifications:

- o Relevant experience in waste audits, material reuse, and/or program development.
- o Key team members, including their roles and expertise.

#### 3. Timeline:

Estimated project timeline, including key milestones and final report submission.

#### **Submission Details**

- Deadline: The initial Audit shall be completed by January 1, 2026
- Submission Format: Proposals should be submitted electronically to manager@midcoastwaste.org

 Review: Upon completion and submission of the Audit the findings shall be evaluated by the MCSWC Strategic Planning Committee to determine the next steps.

#### Conclusion

MCSWC is committed to advancing sustainable practices in waste management. This SOW initiative is intended to work with a proven experienced professional to help achieve these goals. This project represents a key step in promoting reuse and reducing landfill waste with a goal of improving the fiscal health of the MCSWC organization for the Midcoast region.

#### **Proposal for Waste Audit and Reuse Program Development**

Submitted by: Danny Salomon, Principal/Founder of Second Story Builders LLC

#### **Introduction**

My name is Danny Salomon, and I am the founder of Second Story Builders, a mission-driven business based in Midcoast Maine committed to advancing circular construction practices. With a lifelong commitment to reducing waste, preserving historical materials, and advancing "Radical Reuse," I have dedicated my career to transforming at-risk structures and salvaged materials into valuable resources. Second Story Builders represents the next chapter in this work, aiming to create lasting environmental and community impact through innovative deconstruction and reuse practices.

With deep roots in this community and a proven track record of engaging young people in impactful, hands-on projects, I am uniquely positioned to support Midcoast Solid Waste Corporation (MCSWC) in achieving its waste reduction goals through Second Story Builders.

#### Approach and Methodology

To address the goals outlined in MCSWC's SOW, I propose the following approach:

#### 1. Comprehensive Waste Audit

Conduct a detailed analysis of incoming materials at the transfer station to identify streams with high reuse potential. Data will be collected on five randomly selected operating days each month (Tuesday, Wednesday, Thursday, Friday, and Saturday) during April, May, and June. On each selected day, observations will focus on peak traffic times, logging material types, estimated volumes, condition, and reuse potential using standardized categories (e.g., building materials, furniture, appliances, textiles). Supplementary photos and qualitative notes will capture trends and unusual items, ensuring a representative view of waste streams and their reuse potential.

This initiative will collaborate with AP Research students from Camden Hills Regional High School (CHRHS), led by instructor Jude Masseur, to engage students in hands-on data collection and analysis. By involving young people, this process serves as an educational opportunity to raise awareness about waste reduction and sustainable practices, demonstrating Second Story's commitment to fostering the next generation of ecologically sensitive community members.

#### 2. Expert Consultation

Leverage connections to a national network of deconstruction and reuse professionals to inform the approach and ensure best practices.

This effort will include collaboration with Sara Badiali of Portland, Oregon, a leading expert in building deconstruction and materials reuse, who will serve as a paid consultant. Sara's extensive experience in policy development, workforce training, and sustainable materials management will provide invaluable guidance in shaping actionable and effective recommendations for MCSWC.

I also intend to work closely with Megan Mansfield-Pryor, a Waste Management Climate Policy Advisor with the Governor's Office of Policy Innovation and the Future. Megan has been a key partner in advancing deconstruction initiatives across Maine. She previously staffed the Materials Management Task Force of the Maine Climate Council, bringing solid waste strategies into *Maine Won't Wait 2024*, the state's climate action plan. Currently, Megan focuses on implementing the plan's materials management recommendations, and her expertise will be instrumental in aligning this project with state-level climate goals.

#### 3. Program Development

Develop innovative strategies for sorting, storing, and reselling reusable materials, tailored specifically to MCSWC's operations and infrastructure. These strategies will focus on creating an efficient and scalable system that maximizes the recovery of valuable materials while minimizing labor and storage challenges. Using insights from the waste audit, provide data-driven projections to illustrate potential cost savings, environmental benefits, and operational requirements. These projections will help build a strong case for implementing reuse-focused initiatives and inform practical, actionable steps for the transfer station.

#### 4. Community Engagement and Education

Incorporate students into the project to provide hands-on, real-world learning opportunities, emphasizing the critical role young people can play in advancing community-based sustainability efforts. By involving students in data collection, analysis, and creative problem-solving, this project will empower them to see themselves as active contributors to environmental change.

To inspire broader community support for reuse initiatives, present findings in an accessible and engaging way. This may include public presentations, visual displays at the transfer station, or online materials that highlight the environmental and economic benefits of reuse. By fostering a shared understanding of the project's goals and successes, this approach will encourage widespread enthusiasm and participation in building a culture of sustainability.

#### **Experience and Qualifications**

#### 1. Proven Commitment to Waste Reduction

Through my leadership of the Hatchery program at Camden Hills Regional High School, I spearheaded community-based design/build projects that prioritized deconstruction and material reuse. These projects successfully diverted significant amounts of material from the landfill while providing students with hands-on, mission-driven experiences. I established "Radical Reuse" as a guiding principle for the program, focusing on sourcing materials from our region's waste streams whenever possible.

Working closely with students, we tracked and quantified the value of the materials we intercepted from landfills, and over the course of three years, we repurposed over \$100,000-worth of materials for community-serving projects. One of the most notable projects was deconstructing a house built around 1890 in Camden that was slated for demolition. This initiative not only preserved valuable materials but also brought attention to the potential of reusing historically significant structures. As far as I know, no high school has ever undertaken such a large-scale deconstruction project.

In addition, we supported the Camden transfer station by repurposing a significant amount of debris from the former boardwalk at Camden Harbor, transforming it into picnic tables, and other public amenities. These efforts illustrate my ongoing commitment to reducing waste through practical, community-based solutions.

#### 2. Mission Alignment with MCSWC

Second Story Builders was founded to tackle the very challenges outlined in this SOW: transforming waste streams into valuable resources by building new systems and ecologies around reuse in our region. A core focus of our mission is addressing the significant issue of Construction & Demolition Debris (CDD), which constitutes the largest single category of waste sent to landfills in Maine.

By leading efforts in deconstruction, material recovery, and community engagement, Second Story Builders is not only reducing the volume of CDD but also shaping a regenerative approach to waste. Our commitment to fostering these new frameworks aligns directly with MCSWC's objectives, creating an opportunity to work together on innovative and impactful solutions with long-term benefits for the environment and the community.

#### 3. Network of Expertise

With nearly 15 years of experience in the field of deconstruction and reuse, particularly at the intersection of architecture and design, I bring a wealth of knowledge and a strong network of industry leaders to this project. This network includes experts like Sara Badiali, a nationally recognized leader in building deconstruction and materials reuse, as well as other professionals who have contributed significantly to advancing sustainable waste management strategies.

By leveraging these connections, MCSWC will have access to unparalleled expertise and cuttingedge approaches that can drive the success of its waste diversion goals. My experience and network ensure that the project will not only benefit from proven strategies but also from innovative, forward-thinking solutions tailored to the specific needs of MCSWC and the local community.

#### 4. Education and Youth Engagement

With extensive experience leading community-oriented design+build programs in Chicago, Upstate New York, and now Maine, I have consistently integrated hands-on learning with real-world impact. These projects provide students with valuable skills in construction, design, and environmental stewardship while creating tangible outcomes for the community.

In addition, I am committed to framing Second Story Builders and deconstruction as a workforce development strategy. I plan to establish a Maine Registered Apprenticeship program through my business and offer internships for youth, training the next generation of green builders and

innovative thinkers. This initiative will equip young people with the skills needed to meet the growing demand for sustainable construction practices and help divert waste from landfills, contributing to a more sustainable future.

#### **Budget and Timeline**

I propose to use the grant funding to:

- Compensate Sara Badiali for her consulting role.
- Support infrastructure needs for student involvement and data collection.
- Cover project management and report preparation by Second Story Builders.

The project will be completed by **January 1, 2026.** The following SOW deliverables will be provided to allow MCSWC to plan for the next phase of this effort:

- Waste audit summary with detailed data on reusable materials.
- Recommendations for reuse program implementation, including infrastructure and staffing needs.
- Cost savings and environmental impact estimates.
- A final report that serves as a roadmap for piloting a reuse program in the following fiscal year.

#### Conclusion

As someone deeply committed to Midcoast Maine's environmental and community well-being, I am proud to align my work with MCSWC's waste reduction goals. Through Second Story Builders, I bring both personal experience and a professional network to help transform waste streams into valuable community resources. Together, we can engage young people, empower sustainable practices, and position Midcoast Maine as a leader in reuse innovation.

I look forward to the opportunity to collaborate on this meaningful project.

# 30<sup>th</sup> Annual Maine Recycling and Solid Waste Conference & Trade Show



April 14 - 15, 2025

Sustainable

**Materials Management** 

Works for ME!!

# **2025 Information Packet**



mrra.net

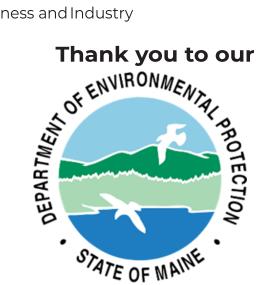
#### **Sustainable Materials Management works for ME!!**

For overtwo decades, Maine Resource Recovery Association has brought you Maine's only integrated conference for the Recycling & Solid Waste Management Industry. This year's 30th annual conference will beheld in Rockport, Maine at The Samoset Resort on April 14-15, 2025, with vendor set-up and a Vendor Appreciation Dinner on Sunday, April 13th. If you'd like to join us for dinner on Sunday, please mark it in your online registration form.

We invite you to network with 200+ private and public-sector leaders and decision makers from:

- RecyclingCenters, TransferStations, OrganicsProcessors, Landfills and Incinerators
- State, City and Town governments
- Business and Industry

#### Thank you to our Top Level Sponsors!





The Association of **Plastic Recyclers** 











#### In Cooperation With:

AVCOG, ecomaine, Maine DEP, NRCM, SafetyWorks!, UMaine, Fera Lea



# **Keynote Speakers**

#### Bea Johnson - Environmental Educator - ecomaine



Bea holds a B.S. in Ecology and Environmental Sciences with a minor in Political Science from the University of Maine. She previously served as Sustainability Coordinator for Sugarloaf, leading its "net-zero by 2030" efforts. Now an Environmental Educator at ecomaine, she is passionate about teaching communities sustainable waste management. Bea joined the MRRA board in June 2024 and serves on the Education Committee.

#### Jason Bergquist-Vice President-RecycleMe

Jason Bergquist is the Vice President of US Operations for RecycleMe, a division of Reclay StewardEdge, with over 35 years of experience in waste and recycling. He has managed various operations in Maine, New York, and California, including commercial and municipal waste hauling, single-stream recycling, and bottle bill redemption. Jason also has international experience in manufacturing in Europe and Asia. He holds a JD from John F. Kennedy University of Law and has provided counsel on Superfund compliance, beverage container laws, and hazardous waste management. He and his wife live in Maine and have three children.



#### Vanessa Berry - Sustainable Maine Program Manager – NRCM



Vanessa joined NRCM in 2019 as part of the Rising Leadership Team and is now the Sustainable Maine Outreach Coordinator. She advocates for sustainable waste management policies and has worked with municipalities and organizations on waste reduction strategies. Vanessa holds a bachelor's in Elementary Education and a master's in Sustainability Science. She lives in Gardiner with her husband, daughter, and their dog, enjoying Maine's natural beauty.

#### John Culbertson - Principal - MSW Consultants

John Culbertson is a principal with MSW Consultants, a specialized consulting firm that helps local governments optimize their materials management programs. He has sorted and graded trash, single stream recyclables, dual stream recyclables, organics, MRF residues, commodity bales, and other mixed material streams from Key West to Alaska and dozens of places in between. His latest exploits include looking in people's recycling carts and bins to give them helpful feedback about their recycling behavior. He looks forward to talking about Maine's inaugural waste composition study and is happy to be here.



# Maine Recycling & Solid Waste Awards Banquet Monday, April 14th 6pm

Nominations for 2025's awards are being accepted now! <u>Click here to Submit Nomination</u> Please complete your submission by **March 28, 2025** 

- Environmental Leadership Award
- Innovation in Waste Management Award
- Community Engagement Award
- Waste Reduction Champion Award

- Safety Excellence Award
- Partnership of the year Award
- Employee/Volunteer of the Year Award
- Lifetime Achievement Award

# Maine Recycling and Solid Waste Conference Agenda at a Glance

Monday, April 14 \*\*Times and sessions subject to changes\*\*

7:30a - 9:00a: Registration and Breakfast Buffet

9:00a: Welcome and Opening Remarks

9:15a: Plenary Keynote Panel - Bea Johnson-ecomaine, Jason Bergquist-RecycleMe,

**Vanessa Berry-NRCM:** EPR Overview Plenary Panel: Explore Extended Producer Responsibility's impact, challenges, and innovations in sustainable waste management. Engage with experts on policy, industry, and environmental perspectives.

9:45a - 10:15a: Exhibit Hall-Sort Competition

#### 10:15a - 11:30a Concurrent Sessions

**Batteries-What can be done?:** Join us to explore solutions for battery disposal and recycling, discuss existing programs, challenges, and ways to improve sustainability efforts together.

**Waste Diversion within schools:** Discover strategies to reduce waste, enhance recycling, and engage students in sustainability efforts. Learn best practices and success stories for creating greener, more responsible school communities.

**Safety Roundtable-Traffic Control and Fall Protection:** Join experts to discuss best practices, regulations, and strategies for ensuring workplace safety, minimizing risks, and protecting workers in high-hazard environments.

11:30a - 12:00p: Exhibit Hall/Sort Competition

12:00p - 1:00p: Luncheon Buffet, Sponsor Recognition & Exhibit Hall

#### 1:05p - 2:15p Concurrent Sessions

**Navigating Challenging Public Interactions:** Explore real-life scenarios, navigate challenging interactions, and share insights in collaborative roundtable discussions.

**Sponsor Session:** Stay up to date with the latest insights and initiatives from ecomaine. Learn about sustainability efforts, waste management innovations, and how these updates impact our communities.

2:15p - 2:45p: Exhibit Hall/Sort Competition

#### 2:45p - 4:00p Concurrent Sessions

**Sponsor Session:** Get the latest from the DEP on regulations, environmental initiatives, and policy changes impacting our communities and industries. Engage with experts and gain valuable insights!

**Industrial Symbiosis-Transforming Municipal Waste into Local Opportunities:** Explore how communities and businesses can repurpose municipal waste into valuable resources, driving sustainability and economic growth through industrial symbiosis.

4:30p - 6:00p : Reception and Belt Sander Races

6:00p - 7:00p : Awards Banquet

7:00p - 10:00p: Entertainment-Family Feud

#### Tuesday, April 15 \*\*Times and sessions subject to changes\*\*

#### 7:30a - 9:00a: Registration and Breakfast Buffet

**8:30a - 9:00a: Plenary Keynote: John Culbertson, Principal-MSW Consultants.** John will deliver a comprehensive overview of the Maine Waste Characterization Study, a critical initiative led by the Maine DEP and conducted by MSW Consultants. His presentation will highlight key findings, methodology, and the study's implications for waste management strategies across the state. There will be a session following the keynote for more in depth presentation and any questions you may have.

#### 9:05a - 10:15a Concurrent Sessions

**Waste Characterization Study follow up:** In this session, John Culbertson MSW) and Brian Beneski (DEP) will take a deeper dive into the Maine Waste Characterization Study, exploring its key findings, methodologies, and the broader implications for waste management and policy development in Maine.

**Food Insecurity-USM Food waste project:** Join us for this insightful session to learn about an innovative project at USM developed from a course titled, Food and the Environment. This initiative is designed to be environmentally sustainable, economically viable, and socially responsible, setting a model for effective waste reduction and resource recovery.

**DEP Training-Hot topics in Transfer Stations:** Join this engaging session featuring a dynamic mix of presentation and open discussion, where we'll tackle some of the most pressing challenges facing transfer stations today. Gain valuable insights and participate in a collaborative conversation on innovative solutions and best practices.

#### 10:15a - 11:05a: Exhibit Hall/Sort Competition

#### 11:10a - 12:15p Concurrent Sessions

**Sponsor/Market Session:** Join us for an insightful session with the Association of Plastic Recyclers (APR) as they share the latest developments in the world of plastics. Following APR's update, we'll take a dive into market trends and challenges with Chaz Miller and Victor Horton. Don't miss this opportunity to gain valuable insights into the evolving landscape of market trends.

**DEP Training-Hot topics in Transfer Stations:** Join the continuation of this engaging session featuring a dynamic mix of presentation and open discussion, where we'll tackle some of the most pressing challenges facing transfer stations today. Gain valuable insights and participate in a collaborative conversation on innovative solutions and best practices.

#### 12:15p - 1:00p: EPR Stakeholder Meeting & Luncheon Buffet

Connect with industry leaders, policymakers, and advocates to discuss challenges, opportunities, and next steps in Extended Producer Responsibility implementation and collaboration for sustainable waste management.

### **Entertainment Night:**

#### Monday April 14th from 7pm-9pm

Get your teams together, we are doing Family Feud!! If you would like to participate in the We will have room for 4 teams of 5. Sign up your team at the registration Desk. If you'd rather spectate, come and cheer on your favorite team!

There will be prizes!!!!

# Recycling Competition: Belt Sander Races!!! Monday April 14th from 4:35pm-6:00pm

Our Recycling competition this year will again feature the Belt Sander Races! We had so much fun we've decided to bring them back! You can decorate your sander or leave as is, but no modifying the engines!!! If you'd like to participate please mark it on your registration form.

### **Hotel Accommodations**

The AAA Four-Diamond **Samoset Resort** welcomes guests to 230 acres of oceanfront elegance reminiscent of a bygone era. One of the premier luxury resorts in Maine, renowned for its award-winning service and expansive views of Penobscot Bay, the Samoset boosts an eco-friendly culture. The Resort has adopted a variety of sustainable practices aimed to reduce water, waste, and energy consumption while increasing resort-wide recycling opportunities.

Overnight room reservations are to be made individually by attendees.



# Enjoy MRRA's Discount on accommodations!

To book your reservations at **The Samoset Resort on the Ocean** 

Click here



#### **Expense Summary Report**

ACCOUNTS: E 1-01-01 - E 1-48-11 JULY TO JUNE

-48-11 Page 1

03/21/2025

ACCOUNT         ORIGINAL ADJUSTMENT         DEBITS         CREDITS         NET         BALANCE         SPENT           General         2,628,308.00         178,262.77         1,771,477.36         339.86         1,771,137.50         1,035,433.27         63.11           L - General Administration         236,557.00         5,775.00         134,388.31         35.89         134,352.42         107,979.58         55.44           01 - Manager         60,000.00         0.00         41,653.70         0.00         41,653.70         18,346.30         69.42           03 - Admin Asst         62,400.00         0.00         46,173.75         0.00         46,173.75         16,226.25         74.00           04 - Contract Bookkeeping         25,000.00         0.00         12,500.00         0.00         12,500.00         50.00
L - General Administration         236,557.00         5,775.00         134,388.31         35.89         134,352.42         107,979.58         55.44           01 - Manager         60,000.00         0.00         41,653.70         0.00         41,653.70         18,346.30         69.42           03 - Admin Asst         62,400.00         0.00         46,173.75         0.00         46,173.75         16,226.25         74.00
01 - Manager       60,000.00       0.00       41,653.70       0.00       41,653.70       18,346.30       69.42         03 - Admin Asst       62,400.00       0.00       46,173.75       0.00       46,173.75       16,226.25       74.00
03 - Admin Asst 62,400.00 0.00 46,173.75 0.00 46,173.75 16,226.25 74.00
23,000.00 0.00 12,000.00 1
06 - Community Committee Projects 6,000.00 5,775.00 0.00 0.00 11,775.00 0.00
07 - Waste Reduction Education 20,000.00 0.00 0.00 0.00 0.00 20,000.00 0.00
10 - Office Supplies & Equipment 6,830.00 0.00 3,743.69 0.00 3,743.69 3,086.31 54.81
11 - Software License & Support 24,381.00 0.00 9,707.91 35.89 9,672.02 14,708.98 39.67
12 - General Legal 3,000.00 0.00 0.00 0.00 3,000.00 0.00
16 - Audit 10,000.00 0.00 12,000.00 0.00 12,000.00 -2,000.00 120.00
17 - Communications-Pub. Advert. 3,000.00 0.00 1,026.00 0.00 1,026.00 1,974.00 34.20
18 - Seminar & Training Expense 2,000.00 0.00 2,004.32 0.00 2,004.32 -4.32 100.22
19 - Safety Training & Equipment 4,000.00 0.00 3,032.94 0.00 3,032.94 967.06 75.82
20 - Dues 5,946.00 0.00 2,546.00 0.00 2,546.00 3,400.00 42.82
21 - In Lieu of Taxes/Payment 4,000.00 0.00 0.00 0.00 0.00 4,000.00 0.00
5 - Operations - Wages 532,000.00 0.00 371,030.87 0.00 371,030.87 160,969.13 69.74
02 - Full Time Labor 413,000.00 0.00 275,532.81 0.00 275,532.81 137,467.19 66.71
03 - Part Time Labor 107,000.00 0.00 84,321.57 0.00 84,321.57 22,678.43 78.81
04 - Overtime 12,000.00 0.00 11,176.49 0.00 11,176.49 823.51 93.14
O - Employee Benefits & Insurance 261,258.00 0.00 175,908.01 0.00 175,908.01 85,349.99 67.33
01 - Health Insurance 111,000.00 0.00 74,638.36 0.00 74,638.36 36,361.64 67.24
02 - FICA 49,000.00 0.00 35,776.59 0.00 35,776.59 13,223.41 73.01
03 - Unemployment 3,378.00 0.00 1,941.50 0.00 1,941.50 57.47
04 - Workers Compensation 53,280.00 0.00 32,359.90 0.00 32,359.90 20,920.10 60.74
05 - ICMA Retirement 20,500.00 0.00 15,748.28 0.00 15,748.28 4,751.72 76.82
06 - Income Protection 4,100.00 0.00 3,033.85 0.00 3,033.85 1,066.15 74.00
07 - Clothing 5,600.00 0.00 2,809.53 0.00 2,809.53 2,790.47 50.17
08 - Health Insurance Buyout 14,400.00 0.00 9,600.00 0.00 9,600.00 4,800.00 66.67
5 - Insurance 22,000.00 0.00 16,631.50 0.00 16,631.50 5,368.50 75.60
01 - Public Official Liability/Prop 22,000.00 0.00 16,631.50 0.00 16,631.50 5,368.50 75.60
7 - Facility 47,838.00 4,550.18 31,650.75 143.98 31,506.77 20,881.41 60.14
01 - Utilities 8,388.00 0.00 7,042.38 0.00 7,042.38 1,345.62 83.96
05 - Station Maintenance 20,400.00 4,550.18 15,429.59 0.00 15,429.59 9,520.59 61.84
07 - Communication - on site 250.00 0.00 424.72 143.98 280.74 -30.74 112.30
08 - Portable Toilet Service 1,300.00 0.00 1,350.00 0.00 1,350.00 -50.00 103.85
10 - Equipment Maintenance & Fuel 3,000.00 0.00 4,165.12 0.00 4,165.12 -1,165.12 138.84
14 - Break/Rest Supplies 2,500.00 0.00 2,940.28 0.00 2,940.28 -440.28 117.61

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ACCOUNTS: E 1-01-01 - E 1-48-11 JULY TO JUNE

BUDG	ET BUDGET	Y T	Г D	YTD	UNEXPENDED	PERCENT
ACCOUNT ORIGIN	AL ADJUSTMENT	DEBITS	CREDITS	NET	BALANCE	SPENT
1 - General CONT'D						
15 - Traffic Control/Replace Signs 2,000	.00 0.00	241.66	0.00	241.66	1,758.34	12.08
19 - Steel & Fabrication 10,000	.00 0.00	57.00	0.00	57.00	9,943.00	0.57
25 - Operational Costs-MSW 794,923	00.00	496,139.69	0.00	496,139.69	298,783.31	62.41
05 - Equipment Maintenance/Supplies 19,000	.00 0.00	•		4,077.16	14,922.84	21.46
07 - Compost Pilot 200		·		784.58	-584.58	392.29
08 - Waste Oil 3,000	.00 0.00	1,494.90	0.00	1,494.90	1,505.10	49.83
10 - Purchase of Bags 50,000	.00 0.00	39,050.00	0.00	39,050.00	10,950.00	78.10
12 - Universal Household Waste 2,000	.00 0.00	1,249.62	0.00	1,249.62	750.38	62.48
13 - HHW Day Cost 12,500		0.00	0.00	0.00	12,500.00	0.00
14 - Roll-off Truck Maint/Repair 4,000	.00 0.00	15,850.59	0.00	15,850.59	-11,850.59	396.26
15 - Scale 3,000	.00 0.00	2,623.75	0.00	2,623.75	376.25	87.46
16 - Hauling MSW 181,723	.00 0.00	124,788.66	0.00	124,788.66	56,934.34	68.67
17 - Tipping MSW 511,500	.00 0.00	297,971.60	0.00	297,971.60	213,528.40	58.25
18 - Electricity 8,000	.00 0.00	8,248.83	0.00	8,248.83	-248.83	103.11
30 - Recycling 115,042	00 11,956.40	62,814.55	0.00	62,814.55	64,183.85	49.46
02 - Recycle Metal Transportation 42,222	.00 0.00	21,509.00	0.00	21,509.00	20,713.00	50.94
05 - Tire Disposal 3,000	.00 0.00	1,570.00	0.00	1,570.00	1,430.00	52.33
06 - Sales Expense 6,000	.00 0.00	1,475.94	0.00	1,475.94	4,524.06	24.60
07 - Freon Removal 5,500	.00 0.00	5,270.00	0.00	5,270.00	230.00	95.82
08 - Recycling Supplies 11,000	.00 0.00	5,626.67	0.00	5,626.67	5,373.33	51.15
09 - Equipment Maintenance & Repair 12,500	.00 6,625.58	7,403.80	0.00	7,403.80	11,721.78	38.71
10 - Building Maintenance & Repair 8,000	.00 5,330.82	1,638.11	0.00	1,638.11	11,692.71	12.29
18 - Electricity 15,000	.00 0.00	10,626.40	0.00	10,626.40	4,373.60	70.84
19 - Fuel/Oil 11,820	.00 0.00	7,694.63	0.00	7,694.63	4,125.37	65.10
35 - Operational Costs-CDD 491,190	00 5,981.19	305,105.66	20.00	305,085.66	192,085.53	61.36
01 - Leachate 280,000	.00 0.00	192,216.96	0.00	192,216.96	87,783.04	68.65
03 - Analytical 45,000	.00 0.00	25,899.99	0.00	25,899.99	19,100.01	57.56
04 - Landfill Development 25,000	.00 0.00	1,806.49	0.00	1,806.49	23,193.51	7.23
05 - Hydrogeological Consultations 6,000	.00 0.00	0.00	0.00	0.00	6,000.00	0.00
07 - Engineering Consultation 17,350	.00 0.00	4,606.00	0.00	4,606.00	12,744.00	26.55
08 - Dozer Fuel/Maintenance 14,350	.00 5,981.19	7,738.30	0.00	7,738.30	12,592.89	38.06
09 - Landfill Equipment 7,500	.00 0.00	10,165.68	20.00	10,145.68	-2,645.68	135.28
11 - OCB Maintenance & Repair 500	.00 0.00	0.00	0.00	0.00	500.00	0.00
12 - Sheetrock Diversion 50,000	.00 0.00	38,135.40	0.00	38,135.40	11,864.60	76.27
13 - Brush Diversion & Hauling 7,000	.00 0.00	0.00	0.00	0.00	7,000.00	0.00
15 - DEP Landfill Fee 8,990		,		3,992.22	4,997.78	44.41
18 - Electricity 4,500	.00 0.00	2,453.72	0.00	2,453.72	2,046.28	54.53

Final Totals

#### **Expense Summary Report**

ACCOUNTS: E 1-01-01 - E 1-48-11

JULY TO JUNE

	BUDGET	BUDGET	Y T D	)	YTD U	NEXPENDED	PERCENT	
ACCOUNT	ORIGINAL	ADJUSTMENT	DEBITS	CREDITS	NET	BALANCE	SPENT	
1 - General CONT'D								
19 - Mattress Diversion	25,000.00	0.00	18,090.90	0.00	18,090.90	6,909.10	72.36	
45 - Capital Expenditures	25,000.00	150,000.00	177,808.02	139.99	177,668.03	-2,668.03	101.52	
05 - Prod Well/Piezometer Replace	0.00	150,000.00	164,953.62	139.99	164,813.63	-14,813.63	109.88	
06 - Culvert Pump to Strmwtr	15,000.00	0.00	12,854.40	0.00	12,854.40	2,145.60	85.70	
08 - Waterline Install to Hopper	10,000.00	0.00	0.00	0.00	0.00	10,000.00	0.00	
48 - Capital Reserves	102,500.00	0.00	0.00	0.00	0.00	102,500.00	0.00	
01 - Jacobs Quarry Closure Reserve	85,000.00	0.00	0.00	0.00	0.00	85,000.00	0.00	
10 - Waste Reduction Reserve	17,500.00	0.00	0.00	0.00	0.00	17,500.00	0.00	

339.86

1,771,137.50

1,035,433.27

63.11

1,771,477.36

2,628,308.00

178,262.77

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#### **Revenue Summary Report**

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ACCOUNTS: R 1-01 - R 1-94 JULY TO JUNE

	BUDGET	BUDGET CL	JRR MONTH C	CURR MONTH C	URR MONTH	YTD	UNCOLL	PCT	
ACCOUNT	ORIGINAL	NET	DEBITS	CREDITS	NET	NET	BALANCE	COLL	
1 - General	2,628,308.00	2,806,570.77	40,994.50	1,925,546.49	1,884,551.99	1,884,551.99	922,018.78	67.15	
01 - Pay Per Bag	555,000.00	555,000.00	0.00	455,092.60	455,092.60	455,092.60	99,907.40	82.00	
02 - Per Ton Fee	810,000.00	810,000.00	0.00	545,645.60	545,645.60	545,645.60	264,354.40	67.36	
03 - Scale Fee	1,700.00	1,700.00	0.00	1,865.00	1,865.00	1,865.00	-165.00	109.71	
04 - Misc Income	3,200.00	3,200.00	37.00	3,675.15	3,638.15	3,638.15	-438.15	113.69	
06 - Sheetrock	55,000.00	55,000.00	0.00	49,135.47	49,135.47	49,135.47	5,864.53	89.34	
07 - Baled Sales	45,000.00	45,000.00	0.00	48,259.12	48,259.12	48,259.12	-3,259.12	107.24	
09 - Metal Disp	80,000.00	80,000.00	0.00	49,419.85	49,419.85	49,419.85	30,580.15	61.77	
10 - Bottle Ret	20,000.00	20,000.00	0.00	12,755.89	12,755.89	12,755.89	7,244.11	63.78	
11 - UHW	12,500.00	12,500.00	0.00	10,682.46	10,682.46	10,682.46	1,817.54	85.46	
12 - Valve/Freon	10,600.00	10,600.00	0.00	7,671.00	7,671.00	7,671.00	2,929.00	72.37	
14 - HHW Day	4,500.00	4,500.00	0.00	10.00	10.00	10.00	4,490.00	0.22	
15 - Div Inc Rege	6,000.00	6,000.00	0.00	2,786.00	2,786.00	2,786.00	3,214.00	46.43	
17 - 4 Town Demo	359,644.00	359,644.00	0.00	190,703.83	190,703.83	190,703.83	168,940.17	53.03	
19 - Brush Disp	40,000.00	40,000.00	0.00	18,437.31	18,437.31	18,437.31	21,562.69	46.09	
21 - Demo Chip	0.00	0.00	0.00	1,358.00	1,358.00	1,358.00	-1,358.00		
22 - Mattress Div	25,000.00	25,000.00	0.00	15,390.30	15,390.30	15,390.30	9,609.70	61.56	
23 - Mixed Load	12,000.00	12,000.00	132.50	26,338.60	26,206.10	26,206.10	-14,206.10	218.38	
24 - Yard Waste	8,000.00	8,000.00	0.00	9,438.66	9,438.66	9,438.66	-1,438.66	117.98	
25 - Swap Shop	500.00	500.00	0.00	571.40	571.40	571.40	-71.40	114.28	
26 - Tire Div	5,500.00	5,500.00	0.00	3,485.00	3,485.00	3,485.00	2,015.00	63.36	
61 - Interest	10,000.00	10,000.00	0.00	16,375.25	16,375.25	16,375.25	-6,375.25	163.75	
67 - Carry Fwd	0.00	178,262.77	0.00	0.00	0.00	0.00	178,262.77	0.00	
72 - Fac Imprv Re	10,000.00	10,000.00	0.00	0.00	0.00	0.00	10,000.00	0.00	
91 - Camden	239,025.00	239,025.00	0.00	179,268.75	179,268.75	179,268.75	59,756.25	75.00	
92 - Rockport	163,300.00	163,300.00	40,825.00	163,300.00	122,475.00	122,475.00	40,825.00	75.00	
93 - Lincolnville	94,300.00	94,300.00	0.00	70,725.00	70,725.00	70,725.00	23,575.00	75.00	
94 - Hope	57,539.00	57,539.00	0.00	43,156.25	43,156.25	43,156.25	14,382.75	75.00	
Final Totals	2,628,308.00	2,806,570.77	40,994.50	1,925,546.49	1,884,551.99	1,884,551.99	922,018.78	67.15	

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
2025 COMMERCIALTRASH ROCKPORT	50.40	316.80	477.60	0.00	0.00	844.80
91 ELM LLC	172.50	47.00	0.00	0.00	0.00	219.50
ALBERTSON BUILDERS	63.60	0.00	0.00	0.00	0.00	63.60
ALFORD LAKE CAMP	10.00	0.00	0.00	0.00	-44.00	-34.00
ALLEN INSURANCE&FINANCIAL	42.00	0.00	0.00	0.00	0.00	42.00
AMERICAN DREAM COMPANY	1,104.00	653.42	763.54	104.40	346.00	2,971.36
ANDREW EAST CARPENTRY	30.00	0.00	0.00	0.00	0.00	30.00
ARTISAN BOATWORKS	0.00	0.00	134.00	0.00	0.00	134.00
BARTON'S INC	0.00	84.69	158.28	26.40	0.00	269.37
BAY VIEW REAL ESTATE	0.00	0.18	13.96	7.00	0.00	21.14
BAYVIEW MANAGEMENT	482.40	0.00	0.00	0.00	0.00	482.40
BEAUCHAMP PROPERTIES LLC	18.00	0.00	0.00	0.00	0.00	18.00
BELL CHRISTEN STONE	0.00	20.02	0.00	1.00	0.00	21.02
BENNERS TREE SERVICE	0.00	0.00	0.00	0.00	-20.49	-20.49
BLEMASTER ROOFING	456.00	61.50	68.08	61.08	4,510.33	5,156.99
BOWMAN WOODWORKING LLC	339.00	4.00	0.00	0.00	0.00	343.00
BROOKSIDE PLUMBING	14.00	15.00	0.00	0.00	0.00	29.00
BURGESS & BURGESS CONSTRUCTION	15.00	0.00	0.00	0.00	0.00	15.00
CAMDEN HOUSE OF PIZZA	600.00	0.00	0.00	0.00	0.00	600.00
CAMDEN PARKS & REC	3.00	0.00	0.00	0.00	0.00	3.00
CAMDEN PUBLIC WORKS	343.20	206.40	0.00	0.00	0.00	549.60
CAMDEN SNOW BOWL	317.00	0.00	0.00	0.00	0.00	317.00
CAMDEN WASTE WATER	15.00	0.00	0.00	10.00	0.00	25.00
CAUTELA EXCAVATION LANDSCAPE	6.00	0.00	16.80	0.00	0.00	22.80
CENTER FOR FURNITURE	230.00	0.00	0.00	0.00	0.00	230.00
COASTAL BAY BULDERS	18.00	0.00	0.00	0.00	0.00	18.00
COMPLETE PROPERTY SOLUTIONS	30.00	0.00	0.00	0.00	0.00	30.00
COUNTRY-WAY CARPENTRY	235.00	0.00	0.00	0.00	0.00	235.00
CRANESPORT LLC	55.00	1.65	0.00	0.00	0.00	56.65
CTCA LLC	96.00	0.00	0.00	0.00	0.00	96.00
CUSTOM HOME BUILDING	12.00	0.00	0.00	0.00	0.00	12.00
DAGGETT BUILDERS	594.00	0.00	0.00	0.00	0.00	594.00
DEAN PROPERTY SERVICES	0.00	10.63	8.37	230.37	601.49	850.86
DEANE ENTERPRISES	0.00	4.40	4.87	8.12	318.00	335.39
DOWNEAST HOMES	63.60	0.00	0.00	0.00	0.00	63.60
FARLEY INC	52.00	0.00	0.00	0.00	0.00	52.00
FHRE LLC	0.00	0.00	0.00	0.00	-93.18	-93.18
FITZY LLC	178.60	0.00	0.00	0.00	0.00	178.60
FORD ENTERPRISES LLC	0.00	0.00	0.00	0.00	3.73	3.73
FRENCH & BRAWN	600.00	0.00	0.00	0.00	0.00	600.00
FROST & BRYANT	78.00	45.96	0.00	0.00	0.00	123.96
GEE LANDSCAPING	15.00	0.00	0.00	0.00	0.00	15.00
GRANTS TREE CARE	128.20	0.00	0.00	0.00	0.00	128.20

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
GRAYROCKS LLC	93.60	0.00	0.00	0.00	0.00	93.60
GREEN SHIRE LLC	56.00	0.00	0.00	3.19	0.00	59.19
GUINI RIDGE FARM	71.80	7.20	0.00	0.00	0.00	79.00
HAMMER DOWN CONSTRUCTION	20.00	61.40	10.00	0.00	0.00	91.40
HANNAFORD BROTHERS	9,600.00	14,400.00	0.00	0.00	0.00	24,000.00
HARBOR BUILDERS	12.00	0.00	0.00	0.00	0.00	12.00
HATCHET MOUNTAIN BUILDERS	21.00	14.40	0.00	0.00	0.00	35.40
HATCHET MOUNTAIN HOME SERVICES	171.00	0.00	0.00	0.00	0.00	171.00
HEAL'S RUBBISH REMOVAL	0.00	37,342.80	0.00	0.00	0.00	37,342.80
HEARTWOOD CARPENTRY	6.00	7.03	24.00	250.00	0.00	287.03
HEDSTROM ELECTRIC	55.04	0.00	0.00	0.00	0.00	55.04
HOPKINS LANDSCAPING	0.00	0.40	0.45	0.45	33.00	34.30
Hospitality House/Knox County Coalition	45.00	0.00	0.00	0.00	0.00	45.00
IRV'S DRYWALL	2,988.00	0.00	0.00	0.00	0.00	2,988.00
JED PATTEN TRASH REMOVAL	1,224.00	827.01	853.46	1,428.39	252.80	4,585.66
KATHERYN MCKAY GARDENS	87.00	25.00	8.00	0.00	0.00	120.00
KNOWLTON MOVING & STORAGE	331.20	122.00	0.00	0.00	0.00	453.20
KNOWLTON PROPERTY SOLUTIONS	0.00	0.00	0.00	0.00	-73.00	-73.00
KNOX MILL EAST ASSOC	0.00	0.58	0.64	0.79	42.00	44.01
LIMOGES BUILDERS	0.00	0.00	-317.96	0.00	0.00	-317.96
LORRAINE CONSTRUCTION	203.30	53.87	0.00	0.00	0.00	257.17
MACCOOLE CONSTRUCTION	134.40	0.00	0.00	0.00	0.00	134.40
MAHOGANY SALON INC	12.00	0.00	0.00	0.00	0.00	12.00
MAINE COAST CONSTRUCTION	1,381.40	1,081.40	0.00	0.00	0.00	2,462.80
MAINE MEDIA WORKSHOPS	0.00	0.00	-73.00	0.00	0.00	-73.00
MAINE SPORT	25.60	0.00	0.00	0.00	0.00	25.60
MAINE TREEKEEPERS LLC	237.60	0.00	0.00	0.00	0.00	237.60
MAINE WINDJAMMER CRUISES	5.00	0.30	0.66	0.00	22.00	27.96
MARDENS LAWN & GARDEN CARE	0.00	0.06	0.06	0.08	4.00	4.20
MAXWELL MACCOOLE	121.80	0.00	0.00	0.00	0.00	121.80
MCCORMICK BUILDERS	576.40	471.82	1,566.00	514.97	0.00	3,129.19
MCDANIEL CARPENTRY	49.40	0.00	0.00	0.00	0.00	49.40
MCINTYRE BUILDERS	71.00	0.00	0.00	0.00	0.00	71.00
MCKENZIE BRUCE	17.00	0.00	0.00	0.00	-4.18	12.82
MCWILLIAMS JESSE	0.00	0.00	35.84	0.00	0.00	35.84
MEG MKT	600.00	0.00	0.00	0.00	0.00	600.00
MEGUNTICOOK MANAGEMENT	0.00	1.24	1.10	18.99	109.80	131.13
MIDCOAST ENTERPRISES LLC	14.40	0.00	0.00	0.00	0.00	14.40
MIDCOAST SITE DEVELOPMENT	0.00	45.00	0.00	0.00	0.00	45.00
MILL STREET COMPANY LLC	45.00	0.00	0.00	0.00	0.00	45.00
MJOLNIR CONSTRUCTION	0.00	16.71	69.00	82.85	0.00	168.56
NASH PLUMBING	0.00	0.00	5.00	0.00	0.00	5.00
NEW LEAF CONSTRUCTION	150.00	0.00	0.00	0.00	0.00	150.00

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
NORTH ATLANTIC PAINTING COMPANY	385.90	25.20	144.20	0.00	0.00	555.30
NORTH ATLANTIC PROPERTY LLC	0.00	93.54	0.00	443.40	0.00	536.94
O.B. & SONS, INC.	44.00	0.00	0.00	0.00	0.00	44.00
OLIVER BUILDERS, INC.	22.00	0.00	0.00	0.00	0.00	22.00
OMNI CONSTRUCTION	0.00	0.00	0.00	0.00	-47.30	-47.30
ON THE WATER	0.00	0.00	0.00	0.00	-6.00	-6.00
ONE STOP BUILDERS	107.50	0.00	0.00	0.00	0.00	107.50
OTHF CONSTRUCTION LLC	0.00	9.74	14.55	14.55	480.89	519.73
P.G. WILLEY & CO.	58.80	0.00	0.00	0.00	0.00	58.80
PARKER HOUSE LLC	166.00	0.00	0.00	0.00	0.00	166.00
PENDLETON BUILDERS, INC.	282.00	0.00	0.00	0.00	0.00	282.00
PETE THE HANDYMAN	0.00	0.00	0.00	-25.00	0.00	-25.00
PHI HOME DESIGNS, LLC	276.00	0.00	0.00	0.00	0.00	276.00
PINE RIDGE CARPENTRY	146.00	0.00	0.00	0.00	0.00	146.00
PLANTS UNLIMITED	417.60	0.00	0.00	0.00	0.00	417.60
PORT HARBOR MARINE, INC.	60.00	0.00	0.00	0.00	0.00	60.00
POTTER BUILDING COMPANY	161.70	0.00	0.00	0.00	0.00	161.70
PROPERTY SERVICES & CARETAKING	0.00	0.63	0.70	0.70	51.22	53.25
QUARRY HILL	281.12	34.00	0.00	0.22	11.86	327.20
REALTY RESOURCES MANAGEMENT	10.00	0.00	0.00	0.00	0.00	10.00
RICHARD LERMOND	15.00	0.00	0.00	0.00	0.00	15.00
Rock Harbor Management	5.00	0.00	0.00	0.00	0.00	5.00
ROCKPORT COMPANY	0.00	0.00	0.00	0.00	-31.23	-31.23
ROCKPORT GRANITE	20.00	0.00	0.00	0.00	0.00	20.00
ROCKPORT LANDSCAPE & DESIGN	0.00	2.11	2.34	2.94	153.00	160.39
ROCKPORT MARINE, INC.	20.00	0.00	0.00	0.00	0.00	20.00
ROCKPORT POST & BEAM	201.00	0.00	0.00	0.00	0.00	201.00
ROCKPORT PUBLIC WORKS	581.00	0.00	0.00	0.00	0.00	581.00
ROCKPORT STEEL INC	12.00	0.00	0.00	0.00	0.00	12.00
SAMOSET RESORT	2,102.40	0.00	0.00	0.00	0.00	2,102.40
SCOTTYOUNG HOME SOLUTIONS	197.20	0.00	0.00	0.00	0.00	197.20
SEACOAST SECURITY	0.00	0.00	-9.52	0.00	0.00	-9.52
STANCIOFF BUILDING & DESIGN	0.00	0.00	18.00	0.00	0.00	18.00
STRONG YOUNG MEN	287.20	41.60	13.00	0.00	0.00	341.80
SUPERIOR RESTORATION	674.60	312.00	0.00	0.00	0.00	986.60
TAMARACK BUILDERS	122.00	0.00	0.00	0.00	0.00	122.00
THOMAS BLAND BUILDER	18.00	0.00	0.00	0.00	0.00	18.00
TOWN OF CAMDEN	2,229.40	0.00	0.00	0.00	0.00	2,229.40
TOWN OF ROCKPORT	34.68	0.00	0.00	0.00	0.00	34.68
TREEKEEPERS, LLC	16.40	0.00	0.00	0.00	0.00	16.40
VIKING BAG ACCOUNT	1,200.00	0.00	0.00	0.00	0.00	1,200.00
VILLAGE BUILDERS&REMODELING	14.00	0.00	0.00	0.00	0.00	14.00
VISION BUILDERS	2,545.30	0.00	0.00	0.00	0.00	2,545.30

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
WESTERN AUTO	600.00	0.00	0.00	0.00	0.00	600.00
WILLIAM BEHRENS	0.00	0.00	0.02	0.03	1.04	1.09
WINDRUSH PROPERTY MGT	0.00	210.60	47.60	0.00	0.00	258.20
WINDWARD HOUSE	6.00	12.00	0.00	0.00	0.00	18.00
WJR CARPENTRY	325.60	269.78	4.90	50.00	224.00	874.28
TOTAL	38,537.84	56,961.07	4,064.54	3,234.92	6,845.78	109,644.15