



**Mid-Coast Solid Waste Corporation  
Board of Directors Regular Meeting  
July 24, 2019 – 6:30 p.m.  
Camden Town Office – French Conference Room  
-Public Welcome-**

**Agenda**

- A. Public Comment** *(please limit public comment to non-agenda items)*
- B. Director Comments and Updates**
- C. Agenda Adjustments**
- D. Waste Watch Committee Report**
- E. Election of Officers of the Corporation – Chair, Vice Chair, Secretary, Treasurer – Votes (4)**  
**Note: Newly elected Officers Assume Duties**
- F. State Weighted Votes for Fiscal Year 2020**
- G. Increase CD&D Pricing**  
**Review of Select Board Votes**  
**Start Date & Pubic Notice**  
**Fee Schedule Review and Approval of FY19-20 (CD&D change)**
- H. Fire Event on July 5 – 9, 2019 - Informational**
- I. Executive Committee Report**
- J. Strategic and Capital Planning Committee Report**
  - Loader Purchase Update
- K. Finance Committee Update**
- L. Governance Committee Update**
- M. Financials – Review**
- N. Adjourn**

## Annual Meeting Notes for July 24 2019

### Weighted Votes Fiscal Year 19-20

Camden	42.56%
Hope	9.81%
Lincolnton	16.96%
Rockport	30.67%

Committee Requirement as per By-Laws of Mid-Coast Solid Waste Corporation

**Section 6. Committees.** The Board may create committees consisting of its members, the Facility Manager and Ex-Officio Board Members as it deems necessary. At a minimum, there shall be a Finance Committee, a Personnel Committee and a Capital and Strategic Planning Committee.

- (1) **Finance Committee.** The Finance Committee shall be:
  - a. charged with developing the Annual Budget in a timely manner as to allow the final adoption no later than December 31 of each year;
  - b. review and recommend to The Board an purchase, lease or bond in excess of Five Thousand dollars (\$5,000); and
  - c. **comprised of at least three (3) Directors, two (2) Ex-Officio Board Members and the Facility Manager; each Participating Municipality shall be represented by either a Director or Ex-Officio Board Member. Each member of the Finance Committee shall have one (1) vote regarding the recommendation of the Annual Budget to The Board.**
- (2) **Personnel Committee.** The Personnel Committee shall:
  - a. be charged with the development and periodic review of all personnel policies and job descriptions;
  - b. initiate and consolidate the annual performance review of the Facility Manager;
  - c. periodically review the staffing of the Facility and make recommendations to The Board regarding any changes in staffing levels; and
  - d. **consist of at leave two (2) Directors, two (2) Ex-Officio Board Members and the Facility Manager (who will not participate in the initiation and consolidation of his or her annual review).**
- (3) **Capital and Strategic Planning Committee.** The Capital and Strategic Planning Committee shall:

- a. be charged with developing an annual Capital Improvement Plan for the succeeding Budget with recommendations to The Board no later than October 1<sup>st</sup> of each calendar year; and
- b. be charged with proposing a 5-Year Capital and Strategic Plan no later than September 1<sup>st</sup> of each calendar year.

**Added in FY19**

(4) Governance Committee.

**The mission of the Governance Committee is to recommend to the MCSWC Board of Directors the adoption of new or modified policies to ensure the corporate integrity and accountability of the Corporation.**

The Governance Committee shall:

1. Periodically reviewed the defined and adopted mission and vision statements of the Corporation and whether they are consistent across documents and activities;
2. Periodically review the governing documents of the Corporation and whether they are consistent with applicable laws or desired organizational practices;
3. Develop, review and recommend to the Board other governance policies to guide effective oversight and thoughtful planning for the Corporation;
4. Review the performance of the Board of Directors and committees, including the effectiveness of meetings, and make recommendations, as appropriate;
5. Examine ethical and conflict of interest issues and recommend to the Board, policies to promote honest and ethical conduct; and
6. Keep the Board informed of current best practices and trends in corporate governance.

**The committee shall be comprised of four (4) directors, each from a different Participating Municipality, as defined by the MCSWC By-Laws. Each member of the Governance Committee shall have one (1) vote regarding recommendations to be made to the MCSWC Board of Directors. Dissenting opinions may also be shared with the Board of Directors.**

**MID-COAST SOLID WASTE CORPORATION**  
**Sub-Committee Assignments**

**FY 20**

**Finance Committee**

	<b>Name</b>	<b>Town</b>
Board Member	Alison McKellar – Chair	Camden
Board Member	Wendy Pelletier	Hope
Board Member	Debra Hall	Rockport
Facility Manager	Baridi Nkokheli	
Manager/Administrator	David Kinney	Lincolnvile

**Personnel Committee**

	<b>Name</b>	<b>Town</b>
Board Member	David Barrows – CHAIR	Lincolnvile
Board Member	Owen Casas	Rockport
Facility Manager	Baridi Nkokheli	
Manager/Administrator	Audra Caler-Bell	Camden
Manager/Administrator	Sam Mank	Hope

**Strategic & Capital Planning Committee**

	<b>Name</b>	<b>Town</b>
Board Member	Keryn Late	Lincolnvile
Board Member	Bob Falciani	Camden
Board Member	Mike Brown	Hope
Facility Manager	Baridi Nkokheli	
Manager/Administrator	William Post	Rockport

**Governance Committee**

	<b>Name</b>	<b>Town</b>
Board Member	Debra Hall – CHAIR	Rockport
Board Member	Alison McKellar	Camden
Board Member	Wendy Pelletier	Hope
Board Member	Keryn Laite	Lincolnvile



## Public Notice

### **PUBLIC NOTICE**

#### 30 Day Notice - Tip Fee Increase for MCSWC Landfill Construction and Demolition Debris

Mid-Coast Solid Waste Corporation, serving the towns of Camden, Hope, Lincolnville and Rockport, gives notice of a tip fee increase effective August 26, 2019. The MCSWC Board of Directors proposed the fee increase which was then approved by the individual Select Boards in each of the four member towns we service. The fee is an effort to maintain and support the operations of the landfill. This fee applies to all material designated for disposal in the landfill. The tip fee for the landfill will increase on August 26, 2019 from \$100 per ton to \$140 per ton. For further information contact the MCSWC office.

## Expense Summary Report

Account	Budget Original	Budget Adjustments	----- Y T D -----		Net	Unexpended Balance	Percent Spent
			Debits	Credits			
1 - General	2,045,055.00	11,583.77	1,951,099.27	8,043.32	1,943,055.95	113,582.82	94.48
<b>01 - General Administration</b>	<b>188,750.00</b>	<b>0.00</b>	<b>187,222.59</b>	<b>1,468.48</b>	<b>185,754.11</b>	<b>2,995.89</b>	<b>98.41</b>
01 - Manager	74,842.00	0.00	75,765.21	1,434.80	74,330.41	511.59	99.32
03 - Admin Asst	41,607.00	0.00	48,764.84	0.00	48,764.84	-7,157.84	117.20
04 - Contract Bookkeeping	10,046.00	0.00	10,046.00	0.00	10,046.00	0.00	100.00
06 - Community Committee Projects	3,250.00	0.00	1,388.36	27.32	1,361.04	1,888.96	41.88
10 - Office Supplies & Equipment	5,355.00	0.00	5,393.23	6.36	5,386.87	-31.87	100.60
11 - Software License & Support	3,800.00	0.00	3,026.48	0.00	3,026.48	773.52	79.64
12 - General Legal	16,000.00	0.00	20,098.22	0.00	20,098.22	-4,098.22	125.61
16 - Audit	7,000.00	0.00	2,500.00	0.00	2,500.00	4,500.00	35.71
17 - Communications	7,500.00	0.00	4,657.93	0.00	4,657.93	2,842.07	62.11
18 - Seminar & Training Expense	4,510.00	0.00	2,668.79	0.00	2,668.79	1,841.21	59.17
19 - Safety Training & Equipment	5,000.00	0.00	2,805.16	0.00	2,805.16	2,194.84	56.10
20 - Dues	3,840.00	0.00	4,108.37	0.00	4,108.37	-268.37	106.99
21 - In Lieu of Taxes/Payment	6,000.00	0.00	6,000.00	0.00	6,000.00	0.00	100.00
<b>05 - Operations - Wages</b>	<b>401,735.00</b>	<b>0.00</b>	<b>366,482.65</b>	<b>0.00</b>	<b>366,482.65</b>	<b>35,252.35</b>	<b>91.22</b>
02 - Full Time Labor	318,611.00	0.00	278,723.90	0.00	278,723.90	39,887.10	87.48
03 - Part Time Labor	80,124.00	0.00	85,477.91	0.00	85,477.91	-5,353.91	106.68
04 - Overtime	3,000.00	0.00	2,280.84	0.00	2,280.84	719.16	76.03
<b>10 - Employee Benefits &amp; Insurance</b>	<b>297,425.00</b>	<b>0.00</b>	<b>271,912.62</b>	<b>6,502.35</b>	<b>265,410.27</b>	<b>32,014.73</b>	<b>89.24</b>
01 - Health Insurance	206,773.00	0.00	179,495.36	6,216.08	173,279.28	33,493.72	83.80
02 - FICA	39,641.00	0.00	37,988.11	106.28	37,881.83	1,759.17	95.56
03 - Unemployment	1,750.00	0.00	0.00	0.00	0.00	1,750.00	0.00
04 - Workers Compensation	21,500.00	0.00	29,200.40	0.00	29,200.40	-7,700.40	135.82
05 - ICMA Retirement	19,089.00	0.00	17,959.14	147.29	17,811.85	1,277.15	93.31
06 - Income Protection	3,697.00	0.00	3,223.43	32.70	3,190.73	506.27	86.31
07 - Clothing	4,975.00	0.00	4,046.18	0.00	4,046.18	928.82	81.33
<b>15 - Insurance</b>	<b>17,682.00</b>	<b>0.00</b>	<b>17,195.00</b>	<b>0.00</b>	<b>17,195.00</b>	<b>487.00</b>	<b>97.25</b>
01 - Public Official Liability/Prop	17,682.00	0.00	17,195.00	0.00	17,195.00	487.00	97.25
<b>20 - Facility</b>	<b>46,240.00</b>	<b>0.00</b>	<b>42,488.53</b>	<b>50.00</b>	<b>42,438.53</b>	<b>3,801.47</b>	<b>91.78</b>
01 - Utilities	9,058.00	0.00	7,826.43	50.00	7,776.43	1,281.57	85.85
05 - Station Maintenance	9,552.00	0.00	10,572.40	0.00	10,572.40	-1,020.40	110.68
07 - Communication - on site	2,600.00	0.00	603.55	0.00	603.55	1,996.45	23.21
08 - Portable Toilet Service	780.00	0.00	1,962.00	0.00	1,962.00	-1,182.00	251.54
10 - Equipment Maintenance & Fuel	5,900.00	0.00	767.01	0.00	767.01	5,132.99	13.00
14 - Break/Rest Supplies	2,350.00	0.00	2,088.32	0.00	2,088.32	261.68	88.86
15 - Traffic Control/Replace Signs	3,000.00	0.00	1,570.09	0.00	1,570.09	1,429.91	52.34
18 - Redesign Engineering	5,000.00	0.00	0.00	0.00	0.00	5,000.00	0.00

## Expense Summary Report

Account	Budget Original	Budget Adjustments	Debits	Y T D Credits	Net	Unexpended Balance	Percent Spent
1 - General CONT'D							
19 - Steel & Fabrication	8,000.00	0.00	17,098.73	0.00	17,098.73	-9,098.73	213.73
<b>25 - Operational Costs-MSW</b>	<b>591,558.00</b>	<b>0.00</b>	<b>602,960.38</b>	<b>0.00</b>	<b>602,960.38</b>	<b>-11,402.38</b>	<b>101.93</b>
05 - Equipment Maintenance/Supplies	9,800.00	0.00	29,901.14	0.00	29,901.14	-20,101.14	305.11
10 - Purchase of Bags	45,000.00	0.00	32,429.50	0.00	32,429.50	12,570.50	72.07
12 - Universal Household Waste	1,000.00	0.00	288.05	0.00	288.05	711.95	28.81
13 - HHW Day Cost	6,000.00	0.00	6,075.00	0.00	6,075.00	-75.00	101.25
14 - Roll-off Truck Maint/Repair	8,000.00	0.00	6,468.38	0.00	6,468.38	1,531.62	80.85
15 - Scale	2,625.00	0.00	1,913.41	0.00	1,913.41	711.59	72.89
16 - Hauling to ecomaine	190,094.00	0.00	192,502.99	0.00	192,502.99	-2,408.99	101.27
17 - Tipping at ecomaine	323,439.00	0.00	326,800.59	0.00	326,800.59	-3,361.59	101.04
18 - Electricity	5,600.00	0.00	6,581.32	0.00	6,581.32	-981.32	117.52
<b>30 - Recycling</b>	<b>61,439.00</b>	<b>0.00</b>	<b>70,190.34</b>	<b>22.49</b>	<b>70,167.85</b>	<b>-8,728.85</b>	<b>114.21</b>
02 - Recycle Metal Transportation	20,250.00	0.00	19,600.00	0.00	19,600.00	650.00	96.79
03 - Compost/Recycle Bins	2,500.00	0.00	0.00	0.00	0.00	2,500.00	0.00
06 - Sales Expense	3,000.00	0.00	5,824.68	0.00	5,824.68	-2,824.68	194.16
07 - Freon Removal	3,000.00	0.00	5,565.00	0.00	5,565.00	-2,565.00	185.50
08 - Recycling Supplies	4,987.00	0.00	8,061.30	22.49	8,038.81	-3,051.81	161.20
09 - Equipment Maintenance & Repair	8,550.00	0.00	11,036.09	0.00	11,036.09	-2,486.09	129.08
10 - Building Maintenance & Repair	4,280.00	0.00	2,644.18	0.00	2,644.18	1,635.82	61.78
18 - Electricity	7,474.00	0.00	9,018.36	0.00	9,018.36	-1,544.36	120.66
19 - Fuel/Oil	7,398.00	0.00	8,440.73	0.00	8,440.73	-1,042.73	114.09
<b>35 - Operational Costs-CDD</b>	<b>255,226.00</b>	<b>11,583.77</b>	<b>209,222.74</b>	<b>0.00</b>	<b>209,222.74</b>	<b>57,587.03</b>	<b>78.42</b>
01 - Leachate	112,381.00	0.00	107,175.24	0.00	107,175.24	5,205.76	95.37
03 - Analytical	24,500.00	0.00	18,623.39	0.00	18,623.39	5,876.61	76.01
04 - Landfill Development	25,000.00	11,583.77	3,678.63	0.00	3,678.63	32,905.14	10.06
05 - Hydrogeological Consultations	6,000.00	0.00	29.84	0.00	29.84	5,970.16	0.50
07 - Engineering Consultation	17,000.00	0.00	15,871.97	0.00	15,871.97	1,128.03	93.36
08 - Dozer Fuel/Maintenance	6,850.00	0.00	9,897.50	0.00	9,897.50	-3,047.50	144.49
09 - Construction Demo Diversion	16,796.00	0.00	19,622.01	0.00	19,622.01	-2,826.01	116.83
10 - Odor Control	1,500.00	0.00	537.23	0.00	537.23	962.77	35.82
11 - OCB Maintenance & Repair	500.00	0.00	488.76	0.00	488.76	11.24	97.75
12 - Sheetrock Diversion	29,289.00	0.00	22,986.01	0.00	22,986.01	6,302.99	78.48
13 - Hauling/Chips	6,500.00	0.00	0.00	0.00	0.00	6,500.00	0.00
15 - DEP Landfill Fee	7,100.00	0.00	8,998.85	0.00	8,998.85	-1,898.85	126.74
18 - Electricity	1,810.00	0.00	1,313.31	0.00	1,313.31	496.69	72.56
<b>40 - Debt Service - Principal</b>	<b>37,570.00</b>	<b>0.00</b>	<b>34,444.92</b>	<b>0.00</b>	<b>34,444.92</b>	<b>3,125.08</b>	<b>91.68</b>
14 - Equipment Lease-5 Year	37,570.00	0.00	34,444.92	0.00	34,444.92	3,125.08	91.68

**Expense Summary Report**

Account	Budget Original	Budget Adjustments	Debits	----- Y T D ----- Credits	Net	Unexpended Balance	Percent Spent
1 - General CONT'D							
42 - Debt Service - Interest	3,118.00	0.00	3,124.64	0.00	3,124.64	-6.64	100.21
14 - Equipment Lease/Purchase	3,118.00	0.00	3,124.64	0.00	3,124.64	-6.64	100.21
48 - Capital Reserves	144,312.00	0.00	145,854.86	0.00	145,854.86	-1,542.86	101.07
01 - Jacobs Quarry Closure Reserve	100,000.00	0.00	100,000.00	0.00	100,000.00	0.00	100.00
05 - Accrued Benefits	0.00	0.00	1,542.86	0.00	1,542.86	-1,542.86	----
07 - Equipment Replacement Reserve	23,312.00	0.00	23,312.00	0.00	23,312.00	0.00	100.00
08 - Bag Fee Stabilization	21,000.00	0.00	21,000.00	0.00	21,000.00	0.00	100.00
Final Totals	2,045,055.00	11,583.77	1,951,099.27	8,043.32	1,943,055.95	113,582.82	94.48



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July to JuneFY19

**Revenue Summary Report**

07/19/2019

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Account	Budget Original	Budget Adjustments	Budget Net	----- Y T D -----			Net	Uncollected Balance	Percent Collected
				Debits	Credits				
1 - General	0.00	2,056,639.77	2,056,639.77	922.78	1,904,938.55	1,904,015.77		152,624.00	92.58
01 - Pay Per Bag	0.00	486,624.00	486,624.00	0.00	450,003.80	450,003.80		36,620.20	92.47
02 - Per Ton Fee	0.00	492,637.00	492,637.00	0.00	425,433.47	425,433.47		67,203.53	86.36
03 - Scale Fee	0.00	0.00	0.00	0.00	1,190.00	1,190.00		-1,190.00	----
04 - Miscellaneous Income	0.00	2,876.00	2,876.00	0.00	1,772.75	1,772.75		1,103.25	61.64
05 - Demo Wood Fee	0.00	18,000.00	18,000.00	0.00	1,106.29	1,106.29		16,893.71	6.15
06 - Sheetrock	0.00	31,160.00	31,160.00	0.00	19,045.08	19,045.08		12,114.92	61.12
07 - Baled Sales	0.00	68,000.00	68,000.00	0.00	51,866.75	51,866.75		16,133.25	76.27
09 - Recyclable Metal Disposal	0.00	40,000.00	40,000.00	0.00	50,196.70	50,196.70		-10,196.70	125.49
10 - Bottle Returns	0.00	7,200.00	7,200.00	0.00	13,614.39	13,614.39		-6,414.39	189.09
11 - UHW	0.00	5,500.00	5,500.00	0.00	4,836.90	4,836.90		663.10	87.94
12 - Valve & Freon Removal	0.00	4,800.00	4,800.00	0.00	5,776.80	5,776.80		-976.80	120.35
14 - HHW Day - Unit Fees	0.00	2,000.00	2,000.00	0.00	874.00	874.00		1,126.00	43.70
15 - Diversion Income	0.00	2,000.00	2,000.00	0.00	0.00	0.00		2,000.00	0.00
16 - Compost Bins Sales	0.00	2,500.00	2,500.00	0.00	0.00	0.00		2,500.00	0.00
17 - 4 Town Demo Debris	0.00	252,938.00	252,938.00	922.78	250,555.53	249,632.75		3,305.25	98.69
18 - Regional Demo Debris	0.00	84,313.00	84,313.00	0.00	83,509.29	83,509.29		803.71	99.05
19 - Brush Disposal	0.00	22,000.00	22,000.00	0.00	19,875.94	19,875.94		2,124.06	90.35
20 - Green Chip Sales	0.00	8,400.00	8,400.00	0.00	5,965.50	5,965.50		2,434.50	71.02
21 - Demo Chip Sales	0.00	1,500.00	1,500.00	0.00	0.00	0.00		1,500.00	0.00
61 - Interest Income	0.00	1,325.00	1,325.00	0.00	8,032.36	8,032.36		-6,707.36	606.22
67 - Carry Forward	0.00	11,583.77	11,583.77	0.00	0.00	0.00		11,583.77	0.00
91 - Camden Assessment	0.00	217,584.00	217,584.00	0.00	217,584.00	217,584.00		0.00	100.00
92 - Rockport Assessment	0.00	156,841.00	156,841.00	0.00	156,841.00	156,841.00		0.00	100.00
93 - Lincolnville Assessment	0.00	86,696.00	86,696.00	0.00	86,696.00	86,696.00		0.00	100.00
94 - Hope Assessment	0.00	50,162.00	50,162.00	0.00	50,162.00	50,162.00		0.00	100.00
Final Totals	0.00	2,056,639.77	2,056,639.77	922.78	1,904,938.55	1,904,015.77		152,624.00	92.58

# Mid-Coast Solid Waste Corporation

## A/R Aging Summary

As of July 19, 2019

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
2020 COMMERCIALTRASH ROCKPORT	147.20	242.30	240.50	296.00	1,581.00	2,507.00
AHP CAMDEN LLC	89.50	163.60	0.00	0.00	0.00	253.10
ALDEMERE FARMS	29.60	47.00	0.00	0.00	0.00	76.60
AMERICAN DREAM BUILDERS	92.80	0.00	0.00	0.00	0.00	92.80
AMERICAN DREAM COMPANY	163.80	252.29	37.59	57.50	0.00	511.18
ANDREW EAST CONSTRUCTION	20.00	20.00	0.00	0.00	0.00	40.00
ANTHONY SIMAITIS MASONRY	1,595.00	1,709.39	0.00	0.00	0.00	3,304.39
ARTISAN BOATWORKS	0.00	0.00	0.00	0.00	-5.94	-5.94
ASHWOOD WALDOF SCHOOL, ASHWOOD	0.00	1.00	0.00	0.00	0.00	1.00
BASLINE NORTH	0.00	0.00	122.00	0.00	0.00	122.00
BAY VIEW LANDING	182.00	46.50	110.10	0.00	0.00	338.60
BAY VIEW REAL ESTATE	143.50	52.00	1.87	0.00	0.00	197.37
BEAUCHAMP PROPERTIES LLC	84.00	66.40	0.00	0.00	0.00	150.40
BELL CHRISTEN STONE	18.20	0.50	0.00	0.00	0.00	18.70
BENNNERS TREE SERVICE	0.00	0.00	0.00	0.00	-115.19	-115.19
BLEMASTER & COHN INC	0.00	886.90	0.00	0.00	0.00	886.90
BLUE SNOW	0.00	0.12	0.12	0.12	9.27	9.63
BOWMAN WOODWORKING LLC	7.00	5.00	0.00	0.00	0.00	12.00
BRL BUILDERS INC	0.00	42.20	156.90	0.00	0.00	199.10
BRODIS BUILDERS	28.00	0.00	27.00	0.00	0.00	55.00
BROOKSIDE PLUMBING	12.00	0.00	10.00	57.00	0.00	79.00
BURGESS & BURGESS CONSTRUCTION	330.35	0.00	0.00	0.00	0.00	330.35
CAMDEN GLASS COMPANY	0.00	7.00	0.00	0.00	0.00	7.00
CAMDEN HOUSE OF PIZZA	11.00	0.00	0.00	0.00	0.00	11.00
CAMDEN PARKS & REC	3.00	15.00	0.00	0.00	0.00	18.00
CAMDEN PUBLIC WORKS	555.60	164.80	0.00	0.00	0.00	720.40
CAMDEN REAL ESTATE	0.00	10.20	0.00	0.00	0.00	10.20
CAMDEN RIVER HOUSE HOTEL	96.00	0.00	0.00	0.00	0.00	96.00
CAMDEN SNOW BOWL	0.00	14.00	0.00	0.00	0.00	14.00
CAMDEN WHOLE HEALTH	0.00	47.18	16.00	0.00	0.00	63.18
CAMP BISHOPWOOD	45.90	63.00	0.00	0.00	0.00	108.90
CAUTELA EXCAVATION LANDSCAPE	0.00	3.38	20.88	204.69	5.00	233.95
CEDAR CREST INN	0.00	13.99	414.00	0.00	0.00	427.99
CENTER FOR FURNITURE	160.00	168.00	0.00	0.00	0.00	328.00
COASTAL BAY BULDERS	15.00	15.00	0.00	0.00	0.00	30.00
COLD MOUNTAIN BUILDERS	0.00	32.00	0.00	0.00	0.00	32.00
COMPLETE PROPERTY SOLUTIONS	126.20	0.00	0.00	0.00	0.00	126.20
CONSIDER IT CARPENTRY	294.60	145.06	0.00	0.00	0.00	439.66
COUNTRY-WAY CARPENTRY	231.40	351.00	0.00	0.00	0.00	582.40
CTCA LLC	140.00	18.00	0.00	0.00	0.00	158.00
CUSTOM HOME BUILDING	188.00	123.00	0.00	0.00	0.00	311.00
DAGGETT BUILDERS	139.00	89.00	0.00	0.00	0.00	228.00
DEAN PROPERTY SERVICES	2.00	0.00	0.00	0.00	0.00	2.00
DEANE ENTERPRISES	0.00	0.07	0.08	0.07	5.39	5.61
DELPONTE REMODELING	0.00	10.00	0.12	0.00	0.00	10.12

# Mid-Coast Solid Waste Corporation

## A/R Aging Summary

As of July 19, 2019

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
DOWNEAST HOMES	414.40	249.90	0.00	0.00	0.00	664.30
EBS BUILDERSCAMDEN	4,000.00	0.00	0.00	0.00	0.00	4,000.00
ENDEAVOUR INC	0.00	0.00	0.00	0.00	-1.00	-1.00
FARLEY INC	227.27	51.36	0.00	0.00	0.00	278.63
FITZY LLC	0.00	491.19	307.80	0.00	0.00	798.99
FLOOR MAGIC SEPTEMBER 12TH INC.	0.00	81.00	0.00	0.00	0.00	81.00
FORD ENTERPRISES LLC	262.00	0.00	0.00	0.00	0.00	262.00
FRENCH & BRAWN	500.00	500.00	0.00	0.00	0.00	1,000.00
FROST & BRYANT	234.78	0.00	0.00	0.00	0.00	234.78
GEE LANDSCAPING	10.00	0.00	0.00	0.00	0.00	10.00
GEORGE C. HALL	0.00	44.18	51.55	44.18	3,160.99	3,300.90
GUITE PROPERTY	319.80	84.90	0.00	0.00	0.00	404.70
HANNAFORD BROTHERS	17,000.00	11,000.00	38.22	104.79	2,500.00	30,643.01
HARBOR BUILDERS	145.60	20.00	0.00	0.00	0.00	165.60
HARLEY COMPANY	78.54	0.00	0.00	0.00	0.00	78.54
HATCHET MOUNTAIN BUILDERS	185.50	32.00	0.00	0.00	0.00	217.50
HEAL'S RUBBISH REMOVAL	38,026.60	31,881.00	17,144.80	0.00	0.00	87,052.40
HEAL DEMO REMOVAL	4,322.50	3,755.50	2,089.00	0.00	0.00	10,167.00
HEARTWOOD CARPENTRY	204.40	135.00	0.00	0.00	0.00	339.40
HERITAGE BUILDERS	146.20	123.00	0.00	0.00	0.00	269.20
HIGH TIDE INN	40.00	12.00	0.00	0.00	0.00	52.00
HIGHLAND PARK APTS	0.00	-88.60	0.00	0.00	0.00	-88.60
HILT MASONRY	363.00	15.00	0.00	0.00	0.00	378.00
HOLGERSON, INC.	14.40	133.90	0.00	0.00	0.00	148.30
HOOPER MASONRY INC	16.00	3.60	0.00	0.00	0.00	19.60
HOPKINS LANDSCAPING	0.00	1.19	51.60	38.00	0.00	90.79
HORCH ROOFING	532.00	0.00	0.00	0.00	0.00	532.00
Hospitality House/Knox County Coalition	0.00	25.80	0.00	0.00	0.00	25.80
IMY LANDSCAPING	270.00	87.16	88.17	0.16	11.61	457.10
IRV'S DRYWALL	978.80	693.60	0.00	0.00	0.00	1,672.40
J RICHARDI CONSTRUCTION	36.20	42.00	0.00	0.00	0.00	78.20
JAKE BARBOUR, INC.	625.00	86.00	900.00	3,286.00	0.00	4,897.00
JED PATTEN TRASH REMOVAL	5,080.40	3,563.20	1,105.93	0.00	0.00	9,749.53
JOHN EASTMAN	0.00	8.15	0.00	0.00	0.00	8.15
JOHN KELLY PAINTING, INC.	0.00	0.00	8.00	0.00	0.00	8.00
KATHERYN MCKAY GARDENS	0.00	67.00	38.00	0.00	0.00	105.00
KELLY HAILEY BUILDERS	0.00	0.29	0.00	12.00	0.00	12.29
KEWE ENTERPRISES	46.00	2,106.00	0.00	0.00	0.00	2,152.00
KNOWLTON MOVING & STORAGE	0.00	10.00	117.00	0.00	0.00	127.00
LANDMARK CONSTRUCTION	15.00	42.00	0.00	0.00	-7.50	49.50
LAUKKA CONSTRUCTION	215.40	0.00	0.00	0.00	0.00	215.40
LAWRENCE CONSTRUCTION	30.00	17.71	28.00	0.00	0.00	75.71
LIMOGES CARPENTRY	1,022.30	591.87	661.80	180.30	0.00	2,456.27
LORD CAMDEN INN	12.00	12.00	0.00	0.00	0.00	24.00
LORRAINE CONSTRUCTION	217.60	0.00	0.00	0.00	0.00	217.60

# Mid-Coast Solid Waste Corporation

## A/R Aging Summary

As of July 19, 2019

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
LYMAN MORSE BOAT BUILDING INC	0.00	21.60	0.00	0.00	0.00	21.60
MACCOOLE CONSTRUCTION	75.00	113.50	0.00	0.00	0.00	188.50
MAHOGANY	25.00	121.00	0.00	0.00	0.00	146.00
MAINE COAST CONSTRUCTION	873.30	1,581.80	219.60	0.00	0.00	2,674.70
MAINE MEDIA WORKSHOPS	93.50	0.00	0.00	0.00	0.00	93.50
MAINE SPORT	0.00	36.00	0.00	0.00	0.00	36.00
MAINE STATE FERRY SERVICE	1,000.00	0.00	0.00	0.00	0.00	1,000.00
MAINE WINDJAMMER CRUISES	0.00	0.00	-8.80	0.00	0.00	-8.80
MAPLE KNOLL BUILDERS	0.00	0.37	0.38	0.37	28.81	29.93
MARDENS LAWN & GARDEN CARE, LLC	75.00	0.00	0.00	0.00	0.00	75.00
MAYNARD TOLMAN INC.	10.00	0.00	0.00	0.00	0.00	10.00
McCORMICK & ASSOCIATES	290.60	205.20	0.00	0.00	0.00	495.80
MCINTYRE BUILDERS	74.00	31.00	0.00	0.00	0.00	105.00
MCWILLIAMS JESSE	46.66	0.00	0.00	0.00	0.00	46.66
MEG MARKET	1,500.00	500.00	0.00	0.00	0.00	2,000.00
MEGUNTICOOK MANAGEMENT	65.00	0.00	0.00	0.00	0.00	65.00
MEKLIN & SON EXCAVATION	0.00	0.00	-529.00	0.00	0.00	-529.00
MEKLIN BUILDERS	413.75	712.50	0.00	0.00	0.00	1,126.25
MICHELLE BIANCHI	0.00	0.00	8.00	0.00	0.00	8.00
MILL STREET COMPANY LLC	0.00	20.00	0.00	0.00	0.00	20.00
MOUNTAIN VIEW LANDSCAPING	22.80	0.00	0.00	0.00	0.00	22.80
MRS CHARLES CAWLEY	100.10	43.60	0.00	0.00	0.00	143.70
NASH PLUMBING	33.00	2.00	0.00	0.00	0.00	35.00
NEEDFUL THINGS & SERVICES	41.50	177.70	0.00	0.00	0.00	219.20
NEW LEAF CONSTRUCTION	0.00	47.90	0.00	0.00	0.00	47.90
NORTH ATLANTIC PAINTING COMPANY	35.00	36.00	0.00	0.00	0.00	71.00
NUDAY SERIA	16.40	0.00	0.00	0.00	0.00	16.40
O.B. & SONS, INC.	37.10	32.00	0.00	0.00	0.00	69.10
OBER & BARRETT BUILDERS	86.00	32.00	0.00	0.00	0.00	118.00
OLIVER BUILDERS, INC.	4.00	0.00	0.00	0.00	0.00	4.00
OMNI CONSTRUCTION	146.45	8.00	0.00	0.00	0.00	154.45
ON THE WATER	0.00	13.00	0.00	0.00	0.00	13.00
ONCE A TREE	38.50	23.00	0.00	0.00	0.00	61.50
OPTIMUM GLASS	64.00	0.00	0.00	0.00	0.00	64.00
P.A.W.S	13.00	7.00	0.00	0.00	0.00	20.00
P.G. WILLEY & CO.	91.40	0.00	0.00	0.00	0.00	91.40
PENOBSCOT BAY Y.M.C.A.	82.00	0.00	0.00	0.00	0.00	82.00
PENOBSCOT COMPANY	62.00	135.00	0.00	0.00	0.00	197.00
PHI HOME DESIGNS, LLC	257.00	144.80	0.00	0.00	0.00	401.80
PINE RIDGE CARPENTRY	44.00	0.00	0.00	0.00	0.00	44.00
PORT HARBOR MARINE, INC.	11.20	0.00	0.00	0.00	0.00	11.20
POTTER BUILDING COMPANY	215.20	0.00	0.00	0.00	0.00	215.20
QUARRY HILL	1,191.00	167.50	0.00	41.60	0.00	1,400.10
R.A. LANE CONSTRUCTION	83.00	62.20	0.00	0.00	0.00	145.20
RANDY FROST	279.00	278.00	0.00	0.00	0.00	557.00

# Mid-Coast Solid Waste Corporation

## A/R Aging Summary

As of July 19, 2019

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
RANKIN'S INC.	2,549.00	1,000.00	0.00	0.00	0.00	3,549.00
Ray Lemieux	0.00	400.00	0.00	0.00	0.00	400.00
RAYS CONSTRUCTION	32.25	0.00	0.00	0.00	0.00	32.25
RHINO SERVICES, LLC	250.00	160.00	0.00	0.00	0.00	410.00
RICHARD LERMOND	44.20	129.80	0.00	0.00	0.00	174.00
ROCKPORT GRANITE	0.00	50.00	0.00	0.00	0.00	50.00
ROCKPORT HOMES, INC.	0.00	80.00	0.00	0.00	0.00	80.00
ROCKPORT LANDSCAPE & DESIGN	0.00	31.89	17.75	127.60	50.00	227.24
ROCKPORT MARINE, INC.	0.00	22.00	0.00	0.00	0.00	22.00
ROCKPORT POST & BEAM	35.00	40.00	0.00	0.00	0.00	75.00
ROCKPORT PUBLIC WORKS	242.60	227.00	0.00	0.00	0.00	469.60
RUBENSTEIN ELECTRIC, INC.	14.00	127.01	115.99	20.00	40.00	317.00
RYAN FISHER	0.00	2.67	1.67	140.00	40.80	185.14
SAD #28 and FIVE TOWN CSD	120.90	0.00	0.00	0.00	0.00	120.90
SAMOSSET RESORT	3,177.60	798.40	0.00	0.00	0.00	3,976.00
SAMOSSET TIMESHARE	126.40	244.80	0.00	0.00	0.00	371.20
SCRAPDOGS COMMUNITY COMPOST	0.00	23.20	0.00	14.00	0.00	37.20
SEABORN BUILDERS	23.00	8.00	0.00	0.00	0.00	31.00
SEACOAST PLUMBING	0.00	0.00	0.00	0.00	-87.64	-87.64
SEACOAST SECURITY	14.00	53.00	0.00	0.00	0.00	67.00
STANCIOFF BUILDING & DESIGN	0.00	5.00	0.00	0.00	0.00	5.00
STRONG YOUNG MEN	447.80	-87.10	0.00	0.00	0.00	360.70
SUPERIOR RESTORATION	724.90	1,264.30	359.00	0.00	0.00	2,348.20
TANGLEWOOD 4-H CAMP	62.40	4.00	0.00	0.00	0.00	66.40
TAYLOR-MADE BUILDERS	0.00	41.07	1.38	72.00	0.00	114.45
TERRA OPTIMA	13.00	126.00	69.00	0.00	0.00	208.00
THE MAINE WATER COMPANY	110.50	0.00	5.00	0.00	0.00	115.50
THOMAS BLAND BUILDER	21.00	44.10	0.00	0.00	0.00	65.10
TOWN OF CAMDEN	0.00	300.00	0.00	0.00	0.00	300.00
TOWN OF LINCOLNVILLE	500.00	0.00	0.00	0.00	0.00	500.00
TREEKEEPERS, LLC	359.40	136.20	0.00	0.00	0.00	495.60
TREWORKS	209.80	134.40	0.00	0.00	0.00	344.20
TRUE BRAGG	18.00	0.00	0.00	0.00	0.00	18.00
UHLL BUILDERS, INC.	38.00	0.00	43.00	0.00	0.00	81.00
VIKING INC	0.00	25.00	0.00	0.00	0.00	25.00
VILLAGE BUILDERS&REMODELING	627.05	357.07	447.40	144.88	0.00	1,576.40
VISION BUILDERS	84.50	0.00	0.00	0.00	0.00	84.50
Walk-In II	0.00	10.00	0.00	0.00	0.00	10.00
Walk IN	0.00	0.00	108.00	0.00	0.00	108.00
WALK IN I	0.00	0.33	1.30	0.00	22.67	24.30
WALKIN III	0.00	0.00	14.00	0.00	0.00	14.00
WATERFRONT RESTAURANT	2.00	0.00	0.00	0.00	0.00	2.00
WESTERN AUTO	500.00	0.00	0.00	0.00	0.00	500.00
WJR CARPENTRY	0.00	59.00	175.30	0.00	0.00	234.30
<b>TOTAL</b>	<b>98,385.10</b>	<b>71,073.59</b>	<b>24,836.00</b>	<b>4,841.26</b>	<b>7,238.27</b>	<b>206,374.22</b>



**Mid-Coast Solid Waste Corporation  
Board of Directors Workshop  
July 24, 2019 – 7:30 p.m.  
Camden Town Office – French Conference Room  
-Public Welcome-**

**Agenda**

The workshop will be broken down into two groups. One group will be comprised of Finance Committee individuals and others interested in finance to look over the 2019 budget to see what remaining funds we would want to carry forward (encumber) for the 2020 budget at the August meeting. The other group will assess our contract with ecomaine and try to sketch out a recommendation for the Board to consider. Ecomaine has been wanting to know what we plan to do going forward with our MSW needs.



## Owner

### Communities

Bridgton  
Cape Elizabeth  
Casco  
Cumberland  
Falmouth  
Freeport  
Gorham  
Gray  
Harrison  
Hollis  
Limington  
Lyman  
North Yarmouth  
Portland  
Pownal  
Scarborough  
South Portland  
Waterboro  
Windham  
Yarmouth

### Associate

#### Members

Baldwin  
Hiram  
Naples  
Parsonsfield  
Porter  
Saco  
Standish

### Contract

#### Members

Appleton  
Andover  
Augusta  
Brownfield  
Camden  
Carmel  
Chebeague Island  
Chelsea  
Cornish  
Eliot  
Fayette  
Fryeburg  
Glenburn  
Greenland, NH  
Hope  
Jay  
Kittery  
Lamoine  
Liberty  
Limerick  
Lincolnville  
Livermore Falls  
Manchester  
Monmouth  
Newburgh  
Newington, NH  
North Haven  
Old Orchard Beach  
Otisfield  
Owl's Head  
Poland  
Readfield  
Rockland  
Rockport  
Sanford  
Shapleigh  
Somerville  
South Thomaston  
Stetson  
Swan's Island  
Thomaston  
Union  
Vinalhaven  
Washington  
Waterville  
Wayne  
Woolwich

Mid Coast Solid Waste Corporation  
Board of Directors  
90 Union St.  
Rockport, ME 04856

February 13, 2019

RE: Solid Waste Contract

Dear Members of the Board of Directors,

**ecomaine** is pleased to be doing business with the four municipalities that make up Mid Coast Solid Waste Corporation (MCSWC) and hope that our service thus far has met the town's expectations. As the solid waste landscape in Maine continues to evolve, **ecomaine** is looking towards our future and examining our capacity to serve customers at our Waste to Energy Power Plant.

In evaluating our ability to serve Maine communities going forward, we have determined that our Waste to Energy Power Plant is at capacity (175,000 tons annually). Given the interest by communities and businesses alike to utilize our waste plant, we have realized that it is important to begin the discussion with MCSWC as to its interest in sending its MSW to **ecomaine** past June 30, 2021, when the current agreement is set to expire.

In the original agreement there is a clause which allowed for, by mutual agreement, the contract to be extended for two (2) more years upon its June 30<sup>th</sup>, 2021 expiration. Unfortunately, however, we are not able to extend the current contract as it stands.

We do however want to offer MCSWC a new solid waste contract to take effect July 1, 2021, for a minimum of three (3) years, up to a maximum of twenty (20) years. This would create no interruption in service for the Cooperative. The agreement would begin with an initial Tipping Fee of \$73.00 per ton with annual adjustments based on the CPI-U North East Region and not to exceed 7% in any one year.

We are eager to know your thoughts and plans for the future, given that of the 175,000 annual capacity of MSW that **ecomaine** can manage, 6,000 tons is currently held available solely for the MSW generated by MCSWC. Since April 1, 2018, MCSWC has delivered 5,146 tons of MSW to **ecomaine**, putting it on track for filling the 6,000 tons of Capacity that **ecomaine** is reserving for the four towns. As you can imagine, it is critical for us, should MCSWC choose not to continue sending its MSW to us, to fill the gap that a loss of 6,000+ tons annually would leave.

We appreciate your business and hope to serve your communities for many years to come.  
Please contact me should you have any questions or need more information and thank you for your business.

Sincerely,

Lissa Bittermann  
Business Development Manager

CC: Paul Gibbons, Esq.  
Mark Bower, Esq.







P.O. Box 1016 • Rockport, Maine 04856  
Tel: 207-236-2467 ~ Fax: 207-236-7968

May 22, 2019

Lissa Bittermann, Business Development Manager  
c/o ecomaine  
64 Blueberry Road  
Portland, ME 04102

RE: Your Letter to MCSWC dated February 13, 2019

Dear Lissa:

Thank you for your letter of February 13, 2019 regarding ecomaine's agreement with the Mid-Coast Solid Waste Corporation (MCSWC) and please excuse our delay in responding. As you are likely aware, the Corporation's previous Manager left our employ rather abruptly and a new Manager has yet to be hired. Currently the day to day oversight of the facility has been assigned by the MCSWC Board of Directors to an Executive Committee comprised of the Town Managers of Rockport and Camden, the Town Administrators of Hope and Lincolnville and the Chair of the MCSWC Board of Directors.

To be quite frank, as our agreement and working relationship with ecomaine has been so successful our attentions and focus have been drawn elsewhere. We greatly appreciate the advance notice you have provided that our contract will not be able to be extended under the current terms beyond its June 30, 2021 expiration. Your notice will prompt the Executive Committee to form a recommendation for the MCSWC Board of Directors to consider. It is likely that the MCSWC Board of Directors will see a membership change after our four towns have their annual town meetings this June. Once the new Board is seated, we will endeavor to present our recommendation as how best for the Corporation to move forward. As we value the partnership and contractual agreement with ecomaine we will keep you apprised of our status.

In the meantime, please feel free to contact me or any member of the Executive Committee for status updates and/or any MCSWC operational issues that may impact ecomaine.

Sincerely on behalf of the MCSWC,

A handwritten signature in black ink, appearing to read 'David B. Kinney'.

David B. Kinney  
Lincolnville Town Administrator/MCSWC Executive Committee Member

cc: Executive Committee Members

# ecomaine

## CONTRACT MEMBER WASTE HANDLING AGREEMENT

THIS AGREEMENT, made this 3 day of January, 2017 <sup>YB</sup> ~~2016~~, is entered into by and between **MID-COAST SOLID WASTE CORPORATION**, a non-capital stock, nonprofit corporation duly organized and existing under the laws of the State of Maine (hereinafter referred to as "MCSWC") and **ECO MAINE**, a non-capital stock, nonprofit corporation duly organized and existing under the laws of the State of Maine (hereinafter referred to as "ecomaine").

WHEREAS, MCSWC is organized pursuant to 30-A M.R.S. §§ 2201 *et seq.* and 38 M.R.S. § 1304-B(5), and, pursuant to an interlocal agreement, the four member municipalities of Camden, Hope, Lincolnville and Rockport (hereinafter, the "Member Municipalities"), have authorized MCSWC to implement and operate a regional solid waste management system through its Board of Directors on behalf of the Member Municipalities for the purpose of providing solid waste disposal services for waste generated within said municipalities; and

WHEREAS, MCSWC owns and operates a transfer station serving the four Member Municipalities;

WHEREAS, the Member Municipalities are required by Maine law to provide facilities for the safe and efficient disposal of certain solid waste generated within the municipalities; and

WHEREAS, it is the policy of the State of Maine to promote and foster resource conservation and resource recovery from solid waste; and

WHEREAS, **ecomaine** is willing and able to operate a solid waste disposal system and to accept and process MCSWC's solid waste upon the terms contained herein;

NOW, THEREFORE, in consideration of the mutual covenants and obligations set forth herein, the parties hereby agree as follows:

### Article I

#### Definitions

As used in this Agreement the following terms shall have the following meanings:

## FYE 19 Approved Budget 1/24/18

		FY 2015 Actual	FY 2016 Actual	FY 2017 BoD	FY 2017 Actual	FY 2018 BoD	FY 2019 MGR	FY 2019 FC	FY 2019 BoD
<b>EXPENDITURES</b>									
101	Administrative	169,348	182,508	166,396	171,548	208,454	193,736	220,028	188,750
105	Wages - Labor	271,233	286,372	289,101	322,375	339,439	403,791	386,934	401,736
110	Benefits & Health Ins	186,346	204,212	207,728	231,102	271,303	311,200	325,917	297,425
115	Property/Casualty	17,105	16,227	17,400	17,210	16,500	17,682	17,682	17,682
120	Facility	27,595	33,321	45,321	34,753	63,724	46,240	46,240	46,240
125	Operational - MSW	730,100	730,014	760,311	688,561	747,332	591,558	591,558	591,558
130	Operational - Recycling	44,941	47,525	48,372	53,005	57,763	61,438	61,438	61,438
135	Operational - CD&D	269,923	294,225	324,801	246,418	268,995	255,226	255,226	255,226
140	Debt Service - Principal	81,771	23,487	37,097	0	32,837	37,570	37,570	37,570
142	Debt Service - Interest	1,718	1,338	106	0	4,366	3,118	3,118	3,118
145	Capital Expenditures	0	0	220,000	770,618	0	0	0	0
148	Capital Reserves	211,557	222,644	332,638	89,022	136,797	123,312	123,312	144,312
<b>Total Expenditures</b>		<b>2,011,637</b>	<b>2,041,873</b>	<b>2,449,272</b>	<b>2,624,612</b>	<b>2,147,509</b>	<b>2,044,870</b>	<b>2,069,022</b>	<b>2,045,055</b>
<b>REVENUES</b>									
	Operational Income	1,502,535	1,501,100	1,504,265	1,369,977	1,504,302	1,532,447	1,532,447	1,532,447
	Other Financing Sources	94,293	43,023	459,239	7,529	137,488	1,325	1,325	1,325
<b>Total Non-tax Revenue</b>		<b>1,596,828</b>	<b>1,544,123</b>	<b>1,963,504</b>	<b>1,377,506</b>	<b>1,641,789</b>	<b>1,533,772</b>	<b>1,533,772</b>	<b>1,533,772</b>
Expenditures minus Non-tax Revenue									
= Net to be raised by taxes:		486,349	486,350	498,510	498,510	505,720	511,098	535,250	511,282
<b>Total Revenue</b>		<b>2,083,177</b>	<b>2,030,473</b>	<b>2,462,014</b>	<b>1,876,016</b>	<b>2,147,509</b>	<b>2,044,870</b>	<b>2,069,022</b>	<b>2,045,055</b>

# **Town Assessment Calculation**

	<b>2018 Proposed State Valuation</b>	<b>Valuation %</b>	<b>2010 Census Population</b>	<b>% Total Population</b>	<b>Total Percent</b>	<b>% Average</b>	<b>Total Tax to be RaisedBoD</b>	<b>Individual Town's Share</b>
Camden	1,258,600,000	44.29%	4850	40.82%	85.11%	42.56%		217,584
Hope	190,200,000	6.69%	1536	12.93%	19.62%	9.81%		50,162
Lincolnvill	446,100,000	15.70%	2164	18.22%	33.91%	16.96%		86,696
Rockport	946,950,000	33.32%	3330	28.03%	61.35%	30.68%		156,841
	<b>2,841,850,000</b>	<b>100%</b>	<b>11,880</b>	<b>100%</b>	<b>200%</b>	<b>100%</b>	<b>511,282</b>	<b>511,282</b>

**EXPENDITURES**

Admin	FY 2015 Actual	FY 2016 Actual	FY 2017 BoD	FY 2017 Actual	FY 2018 BoD	FY 2019 MGR	FY 2019 FC	FY 2019 BoD
101-01 Manager	68,594	70,468	70,525	70,485	71,935	73,374	71,935	74,842
101-03 Admin. Assistant	35,728	38,556	38,390	39,066	39,157	40,791	40,791	41,607
101-04 Contract Bookkeeping	9,999	7,518	9,947	10,608	10,046	10,046	10,046	10,046
101-05 Recycling Outreach Coordinator					35,000	0	35,000	0
101-06 Community Committee Projects					7,250	3,250	3,250	3,250
101-10 Office/Board Supplies/ Equipme	5,451	4,205	5,355	4,798	5,355	5,355	5,355	5,355
101-11 Software License/Support/PCs	3,706	5,090	2,440	1,839	2,820	3,800	3,800	3,800
101-12 General Legal	25,868	33,640	8,000	18,765	8,000	16,000	16,000	16,000
101-14 Bond Counsel Legal	0	0	0		0	0	0	0
101-16 Audit	7,000	7,300	7,000	5,500	7,000	7,000	7,000	7,000
101-17 Communications PO	1,287	2,500	10,000	5,959	5,000	15,000	7,500	7,500
101-18 Seminar & Training Expense	1,378	2,367	3,500	2,652	4,250	4,510	4,510	4,510
101-19 Safety Training & Hardware	1,753	1,514	2,500	2,193	3,500	3,750	5,000	5,000
101-20 Dues, Membership & Reg Fees	2,584	3,350	2,740	3,083	3,140	3,840	3,840	3,840
101-21 Payment in Lieu of Taxes	6,000	6,000	6,000	6,600	6,000	7,020	6,000	6,000
<b>Department totals</b>	<b>169,348</b>	<b>182,508</b>	<b>166,396</b>	<b>171,548</b>	<b>208,454</b>	<b>193,736</b>	<b>220,028</b>	<b>188,750</b>

FYE 18

101-01 <u>Manager</u>	1.02 COLA	71,935	<b>Total Raise</b>	<b>73,374</b>
101-03 <u>Admin. Assistant -</u>	1.02 COLA	<u>FC</u> Steps 3% 40,791	<b>Total Raise</b>	<b>41,607</b>
101-04 <u>Contract Bookkeeping -</u>	1 COLA	10,046	<b>Total Raise</b>	<b>10,046</b>
101- 05 <u>Recycling Outreach Coord</u>	Moved to Labor, PT - 105-03		<b>Total Raise</b>	<b>\$0</b>
101-06 <u>Community Committee Project</u>	Could include further development of diversion/swap program, education outreach, events,			<b>\$3,250</b>

101-10 Office/Board Supplies/ Equipment -

Cleaning Supplies	300	Postage	1,700	
Office Equip	500	P.O. Box	140	
Paper	375	checks/dep	690	
Photocopier A	1,650			
				<b>Total Raise</b> <span style="border: 1px solid black; padding: 2px;">5,355</span>

101-11 Software License/Support/Computers

Quickbooks	0	Point of Sale	0	
Security Norton X 3	120	PC Consult	1,100	
Website Host	300	Trio Lcns	1,480	
PCs	300	Laptop	500	
				<b>Total Raise</b> <span style="border: 1px solid black; padding: 2px;">3,800.00</span>

101-12 General Legal - Contracts: hauling, recycling, labor, construction & four member towns. **Total Raise** 16,000

101-14 Bond Counsel Legal - None known at this time

101-16 Audit Based on estimate by Auditor NTE 7,000

101-17 Communications - PO Significant Public Outreach required to achieve construction funding whether re-design or status quo. **Total Raise** 15,000

If we are to borrow more than \$950K we will need public approval to proceed. The public in all four towns will require presentations and opportunity to question. Articles will need to be written and notices in papers etc.

<u>Four Meetings, Engineer</u>	\$3,500
<u>Public hearing ads x 4</u>	1,152
<u>Employment ads</u>	842
<u>RFP ads, Hauling</u>	1,390
	<hr/> 6,884

Props, plans, printed materials TBD FC 7500 may be too close.

101-18 DEP Seminar & Training Expense -

MRRA training, onsite training by consultants, certification training, travel.

Conference	MRRA	8 @ \$145	1160
Composting			500
Travel reimbursement			2300
discretionary			550

**Total Raise** 4,510.00

101-19 Safety Training & Equipment -

As much training as possible to be done on-line. We are required to have annual landfill training by an engineer, however.

**Total Raise** 3,750

101-20 Dues, Membership & Regulatory

**Dues**

Maine Municipal Association	575.00
Maine Resource Recovery Association	550.00
Lilly Pond Association	1,400.00
Group Dynamic Inc - Third Party benefits admin.	400.00

**Regulatory Fees and Licensing**

Annual Report - Transfer License	375.00
License - Scale Master	150.00
ME Ind Stormwater Permit	390.00

**Total Raise** 3,840.00

101-21 Payment in Lieu of Taxes -

Rockport Assessor	475.9	*	14.75
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**Total Raise** 7,020

<b>Wages</b>		<b>FY 2015 Actual</b>	<b>FY 2016 Actual</b>	<b>FY 2017 BoD</b>	<b>FY 2017 <u>Actual</u></b>	<b>FY 2018 BoD</b>	<b>FY 2019 MGR</b>	<b>FY 2019 FC</b>	<b>FY 2019 BoD</b>
105-02	Labor - Full Time	189,974	194,089	197,428	212,841	248,171	335,469	318,611	318,611
105-03	Labor - Part Time	78,296	90,999	89,674	107,748	88,268	65,322	65,322	80,124
105-04	Overtime	2,963	1,284	2,000	1,786	3,000	3,000	3,000	3,000
<b>Department totals</b>		<b>271,233</b>	<b>286,372</b>	<b>289,101</b>	<b>322,375</b>	<b>339,439</b>	<b>403,791</b>	<b>386,934</b>	<b>401,736</b>

105-02	<u>Labor - Full Time</u>	0% COLA Personnel Committee (includes new MSW Op)	8 FT operators	<b>Total Raise</b>	<input type="text" value="318,613"/>
105-03	<u>Labor - Part Time</u>	0% COLA Personnel Committee (includes new MSW Op and full year PT Rec Coord)	1 at 32, 1 @ 24, 1 seasonal	<b>Total Raise</b>	<input type="text" value="80,124"/>
105-04	<u>Overtime</u>	Snow Plowing and Emptying Recycling Containers off hours & training		<b>Total Raise</b>	<input type="text" value="3,000"/>



Benefits & Health Ins		FY 2015 Actual	FY 2016 Actual	FY 2017 BoD	FY 2017 <u>Actual</u>	FY 2018 BoD	FY 2019 MGR	FY 2019 FC	FY 2019 BoD
110-01	Health Insurance	119,229	128,705	135,143	152,581	184,771	220,033	231,979	206,773
110-02	FICA	28,991	31,175	30,448	32,764	36,256	39,514	40,902	39,641
110-03	Unemployment Premium	1,891	1,133	3,500	775	2,200	1,750	1,750	1,750
110-04	Workers Comp Premium:	22,065	26,043	23,405	22,168	23,405	21,500	21,500	21,500
110-05	ICMA deferred comp	9,463	12,075	9,936	15,584	18,371	19,850	20,664	19,089
110-06	Income Protection	1,942	2,321	2,147	2,852	2,500	3,878	4,072	3,697
110-07	Clothing / Boot Allowance	2,765	2,760	3,150	4,378	3,800	4,675	5,050	4,975
<b>Department totals</b>		<b>186,346</b>	<b>204,212</b>	<b>207,728</b>	<b>231,102</b>	<b>271,303</b>	<b>311,200</b>	<b>325,917</b>	<b>297,425</b>

THESE CALCULATIONS INCLUDE LABOR AND ADMIN

110-01 Health Insurance

Calc includes: premium adjustment for '18 and 11% (estimated) increase for '19  
over current rate. (as per Debbie Bridges MMEHT 1800-852-8300 x 2229)

**THIS SERIES INCLUDES A FULL YR FOR MSW POSITION BUDGETED EMPLOYEE AND SPOUSE AT 85/85. IT ALSO PLACES ADMIN ASSIST IN THE 100/80 (SPOUSE) SHARE PLAN AS THAT PUTS THE POSITION AT PAR WITH LABOR CONTRACT GRANDFATHERING CERTAIN WORKERS.**

	<u>Projected</u> Rate	<u>MCSW</u> Share	<u>MCSW 6 mos</u> Extended	<u>Estimate</u> 2nd 6 months	
3 Employee 100	1,044.20	1,044.20	18,795.60	20,863.12	
1 (RC) Emp/Spo.85%	2,342.30	1,990.96	n/a	n/a	
1 (MSW) & Sp 85%	2,342.30	1,990.96	11,945.73	13,259.76	NEW
1 Employee 85%	1,044.20	887.57	5,325.42	5,911.22	
4 Emp&Sps100/80	2,342.30	2,082.68	49,984.32	55,482.60	
1 Emp&Sps 85/85	2,342.30	1,990.96	11,945.73	13,259.76	
			97,996.80	108,776.45	<b>Total Raise</b> 206,773

110-02 FICA 7.65%      Total Payroll      518,184      X FICA Rate      0.0765      **Total Raise** 39,641

(unlinked)

110-03 Unemployment Premium      Estimate as per MMA      **Total Raise** 1,750

110-04 Workers Comp Premium: Each year MMA provides us estimates with varying amounts of detail. This year we were informed that our MOD rate has dropped significantly due to far fewer claims and that we should see significant savings over previous years. **Total Raise** 21,500

Contact: Susan Caston, MMA

110-05 ICMA Deferred Comp Employer share increased from previous due to increased wages and # emp  
 FY'19 Projected. 4.5% of emp investment up to 5% of salary **Total Raise** 19,850

110-06 Income Protection Insurance 75% MCSW / 25% employee **Total Raise** 3,878

110-07 Clothing / Boot Allowance

Based on \$375/ FT employee and prorated	boots
11 emp at 250      2,750.00	1,375.00
1 boots only	125.00
2 emp at 24      400.00	200.00
1 emp at 8 <u>75.00</u>	<u>50.00</u>
total      3,225.00	1,750.00

**Total Raise** 4,975  
 (unlinked)

		FY 2015 Actual	FY 2016 Actual	FY 2017 BoD	FY 2017 <u>Actual</u>	FY 2018 BoD	FY 2019 MGR	FY 2019 FC	FY 2019 BoD
<b>Property/Casualty</b>									
115-01	Public Officials & Property/Casu	17105	16,227	17,400	17,210	16,500	17,682	17,682	17,682
<b>Department totals</b>		<b>17,105</b>	<b>16,227</b>	<b>17,400</b>	<b>17,210</b>	<b>16,500</b>	<b>17,682</b>	<b>17,682</b>	<b>17,682</b>

115-01 Public Officials & Property/Casu as per MMA.

Contact: MMA

Total Raise 17,682

		FY 2015 Actual	FY 2016 <u>Act Pre Aud</u>	FY 2017 BoD	FY 2017 Actual	FY 2018 BoD	FY 2019 MGR	FY 2019 FC	FY 2019 BoD
<b>Facility</b>									
120-01	Water, Phone & Security	9,298	8,596	9,002	8,913	9,002	9,058	9,058	9,058
120-05	Station Maintenance	10,665	15,307	7,049	10,763	8,402	9,552	9,552	9,552
120-07	Communication - Onsite	532	885	300	362	300	2,600	2,600	2,600
120-08	Portable Toilet Service	720	1,080	720	720	720	780	780	780
120-10	PickUp Truck/Plow Fuel & Maint	3,325	1,596	4,100	1,519	4,100	5,900	5,900	5,900
120-14	Break Room/Restroom Supplies	1,600	1,932	1,950	2,325	2,000	2,350	2,350	2,350
120-15	Traffic Control/Sign Replacemer	1,456	634	1,200	1,014	1,200	3,000	3,000	3,000
120-19	Steel and Fabrication			6,000	5,648	8,000	8,000	8,000	8,000
120-18	Transfer re-design - engineering		3,291	15,000	3,489	30,000	5,000	5,000	5,000
<b>Department totals</b>		<b>27,595</b>	<b>33,321</b>	<b>45,321</b>	<b>34,753</b>	<b>63,724</b>	<b>46,240</b>	<b>46,240</b>	<b>46,240</b>

120-01 Water, Phone & Security

Est FY15

Maine Water - onsite hydrants and water	6,000
U.S. Cellular	600
TracPhone	150
Fairpoint	1,964
Security alarm system (2)	344

Total Raise 9,058

120-05	Station Maintenance	Roadway Maintenance, Vector control, first aid supplies, fire extinguishers				
		Vector 12 at 65/mo	780	Roadway Maintenance	1,000	
		Cintas	412	Cleaning Service	2,250	
		Fire Exting	510	Equipment Rental/Contingency	1,000	
		Tools	1,000	Landscaping	1,950	
		Consumables	650			<b>Total Raise</b> 9,552
120-07	Communication - Onsite	2 way radio currently antiquated. Parts no longer available				<b>Total Raise</b> 2,600
120-08	Portable Toilet Service	\$65 mly. 12 months per year				<b>Total Raise</b> 780
120-10	Pick Up trucks/plow fuel & maintenance	Fuel	Maint	Maj Repair		
		\$ 1,000	\$ 1,900	\$ 3,000		<b>Total Raise</b> 5,900
		<u>carry forward 120-10 FY 18 to 19 for consumable other than gas</u>				
120-14	Break room/restroom supplies					<b>Total Raise</b> 2,350
120-15	Traffic Control/Sign Replace	Possible construction traffic signs and new traffic flow. Replace other				<b>Total Raise</b> 3,000
120-19	Steel and fabrication	Fatigued steel around the facility whether compactors, msw cans, recycling cans sheetrock cans and various other implements. We are trying to repair rather than purchase at this point				8,000
120-18	Transfer re-design - engineering	design, cost estimates and outreach				ESTIMATE 5,000
		<u>120-18 FY '18 to '19 5,000</u>				

Operational - MSW		FY 2015 Actual	FY 2016 Actual	FY 2017 BoD	FY 2017 <u>Actual</u>	FY 2018 BoD	FY 2019 MGR	FY 2019 FC	FY 2019 BoD
125-01	MSW Haul PERC / <a href="#">ecomaine</a>	110,700	104,223	117,501	102,185	89,675	190,094	190,094	190,094
125-03	Tipping PERC / <a href="#">ecomaine</a>	452,126	462,159	472,893	452,030	356,886	323,439	323,439	323,439
125-04	Municipal Review Com Dues	8,580	8,646	8,709	8,469	6,603	0		
125-05	Equipment Maint/Supplies	9,214	11,379	8,800	9,608	9,800	9,800	9,800	9,800
125-06	Private Hauler	85,022	81,655	88,663	74,398	70,956	0		
125-10	Purchase of Bags	47,785	47,903	45,000	23,252	67,500	45,000	45,000	45,000
125-12	Universal Household Waste	584	409	500	751	500	1,000	1,000	1,000
125-13	HHW Day Cost	5,524	6,226	5,700	6,003	5,700	6,000	6,000	6,000
125-14	Roll-off truck Maint & Repair	613	1,184	3,100	4,980	4,100	8,000	8,000	8,000
125-15	Scale Calibration & Maint	3,077	1,649	2,500	1,474	2,500	2,625	2,625	2,625
125-16	Hauling ( <a href="#">ecomaine - 3 mos.</a> )					45,760			
125-17	Tipping ( <a href="#">ecomaine - 3 mos.</a> )					82,726			
125-18	Electricity	6,877	4,581	6,945	5,411	4,627	5,600	5,600	5,600
<b>Department totals</b>		<b>730,100</b>	<b>730,014</b>	<b>760,311</b>	<b>688,561</b>	<b>747,332</b>	<b>591,558</b>	<b>591,558</b>	<b>591,558</b>

MSW Generation Trends	<u>FY '14</u>	<u>FY '15</u>	<u>FY '16</u>	<u>FY ' 17</u>	<u>FY '19 est</u>
total msw	6,760	6,836	6,898	6,691	5,591

Once we begin hauling to ecomaine should assume we will lose control of 1,100 tons of msw currently hauled by PineTree and tipped under our contract. PineTree will haul this material, and possibly more, northward.

125-01	MSW Hauling - WFT to PERC		<u>Current</u>	<u>Est CPI</u>	<u>Est \$/ton</u>	
	Rate rises according to CPI-U Boston		19.31	1.020	19.70	
	19.70 by		0	tons from site yields		<b>Total Raise</b> <input type="text" value="0"/>
125-03	PERC Tipping (by WFT)	<u>FY '19</u>		<u>WFT Haul</u>		
	(msw collected at MCSW only)	94	X	0		<b>Total Raise</b> <input type="text" value="0"/>
125-04	Municipal Review Committee Du \$	-	times <u>total</u> delivered tons.	est FY'18	0	<b>Total Raise</b> <input type="text" value="0"/>

125-05	Equipment Maint/Supplies	Compactor/area Maint./Repair & Supplies	4,600																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																										</
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125-18 Electricity

Based on actuals

Total Raise 5,600

CMP - Meter 9003

Operational - Recycling		FY 2015 Actual	FY 2016 Actual	FY 2017 BoD	FY 2017 Act. UnAud	FY 2018 BoD	FY 2019 MGR	FY 2019 FC	FY 2019 BoD
130-02	Bulky Metal Transport	14,731	19,875	15,750	18,099	20,250	20,250	20,250	20,250
130-03	Composting Bins	0	0	800	852	2,500	2,500	2,500	2,500
130-06	Sales Expense	0	0	500	148	500	3,000	3,000	3,000
130-07	Freon Collection & Removal	3,334	3,321	2,800	3,780	3,000	3,000	3,000	3,000
130-08	Recycling Supplies	3,557	3,647	3,811	4,071	3,811	4,987	4,987	4,987
130-09	Equipment Maint & Repair	5,345	5,156	5,550	6,719	8,550	8,550	8,550	8,550
130-10	Building Maintenance & Repair	917	3,720	3,430	6,317	4,280	4,280	4,280	4,280
130-18	Electric	8,251	7,400	8,333	7,994	7,474	7,474	7,474	7,474
130-19	Fuel/Oil products	8,807	4,406	7,398	5,025	7,398	7,398	7,398	7,398
<b>Department totals</b>		<b>44,941</b>	<b>47,525</b>	<b>48,372</b>	<b>53,005</b>	<b>57,763</b>	<b>61,438</b>	<b>61,438</b>	<b>61,438</b>

130-02 Bulky Metal Transport 375.00 for 54 trips Total Raise 20,250  
 (Off-setting revenue 7- 12)

130-03 Composting /Recycle Bins DISCUSS : buy and sell at cost to promote backyard composting or subsidize!  
 Earth Machines at \$50 each Total Raise 2,500  
 (Off-setting revenue 7- 19)

130-06 Sales Expense Hard to move items such as low grade plastic and waste oil  
 Total Raise 3,000

130-07 Freon Collection & Removal \$7.50 400 Total Raise 3,000  
 (Off-setting revenue 7- 15)

130-08	Recycling Supplies		Units	\$/Unit	Freight	Total	
	Baling Wire		45	74.37	220	3,567	
	Small Tools, Paint etc.		6	70.00		1,420	Total Raise <span style="border: 1px solid black; padding: 0 10px;">4,987</span>

130-09 Equipment Maintenance & Repair

	FY 18	FY 19	
Baler	1,550	1,550	
Bobcat	500	500	
Service Fork	1,500	1,500	
R O Cans	5,000	5,000	
	8,550	8,550	<b>Total Raise</b> 8,550

R O Cans addresses some welding necessary to keep cans servicable prior to operational change.

130-10 Building Maintenance & Repair

Sprinkler Inspection	880	
Building Maintenance	2,750	
Furnace Maintenance	650	
	4,280	<b>Total Raise</b> 4,280

130-18 Electricity (CMP meter 9001) based on previous years

**Total Raise** 7,474

130-19 Fuel/Oil products

	Tot Gal.	Range Est.	\$/Gal	Ann.\$
Heating - Gallons #2 Oil	2,450		2.25	5,513
Propane	570		3.00	1,710
Consumables-Lubricants, Grease, Filters etc.				175
			<b>Total Raise</b>	7,398



Operational - CD&D		FY 2015 Actual	FY 2016 Actual	FY 2017 BoD	FY 2017 <u>Actual</u>	FY 2018 BoD	FY 2019 MGR	FY 2019 FC	FY 2019 BoD
135-01	Jacobs Quarry Leachate	101,396	129,478	138,216	112,713	140,151	112,381	112,381	112,381
135-03	JQS & N Water - Analytical	17,902	22,500	23,800	21,196	23,800	24,500	24,500	24,500
135-04	Landfill Development	42,190	51,256	56,500	41,000	15,000	25,000	25,000	25,000
135-05	Hydro Geological Consult	6,611	3,199	9,000	6,000	9,000	6,000	6,000	6,000
135-06	Surveying	2,880	282	3,500	1,305	0	0	0	0
135-07	Engineering Consultation	16,747	32,981	17,500	15,711	20,000	17,000	17,000	17,000
135-08	Dozer Fuel /Dozer Maintenance	26,187	10,959	5,433	6,786	6,850	6,850	6,850	6,850
135-09	Landfill Diversion	16,464	16,219	16,796	13,397	16,796	16,796	16,796	16,796
135-10	Odor Control	972	2,761	7,500	628	0	1,500	1,500	1,500
135-11	OCB Maint & Repair	0	85	500	180	500	500	500	500
135-12	Sheetrock Diversion	19,414	15,630	21,089	21,022	21,089	29,289	29,289	29,289
135-13	Hauling/Testing Demo Chips	479	0	6,500	0	6,500	6,500	6,500	6,500
135-14	Gut closure/remediation	9,632	0	8,500	506	0	0	0	0
135-15	DEP Landfill Fee	6,607	7,083	7,500	4,723	7,500	7,100	7,100	7,100
135-18	Electricity - JQS Pump	2,444	1,792	2,468	1,251	1,810	1,810	1,810	1,810
<b>Department totals</b>		<b>269,923</b>	<b>294,225</b>	<b>324,801</b>	<b>246,418</b>	<b>268,995</b>	<b>255,226</b>	<b>255,226</b>	<b>255,226</b>

135-01	Jacobs Quarry Leachate	GPM	Gal.	Gal/cf	BillUnit (cf)	\$/Unit	\$PY
		28	14,751,016	7.48	100	5.70	112,381
		35	18,396,000	7.48	100	5.70	<b>140,151</b>
		45	23,652,000				180,194

This is an estimate affected significantly by weather and stormwater management within the landfill..

Budget as close to expectation as feasible. 15mg for 112,000

135-03	JQS & N Water - Analytical	Twice annual testing of 12 monitoring wells, JQN, JQS, and the discharge to Camden WWTP	
		<b>Total Raise</b>	<b>24,500</b>

135-04	Landfill Development								
	Mowing	1,500							
	Aggregate/Roadway	5,000							
	New Cell Dev & Odor Control	3,000	wood ash						
	Intermediate Cover Placement 3/4 acre	40,000							
		49,500							
								<b>Total Raise</b>	25,000
135-05	Hydro Geological Consult								
	Annual Services - EGGI	NTE	6,000					<b>Total Raise</b>	6,000
135-06	Surveying								
									Potential of three surveys this year. Roll into Engineering
135-07	Engineering Consultation -								
		Annual Report - Landfill, Volume Calcs,		2,500					
		Landfill Training, QA QC		3,000					
		Consult & Survey		7,500					
		Cell Development and closure, etc		4,000				<b>Total Raise</b>	17,000
135-08	Dozer Fuel / Dozer Maintenance								
			Gallons	\$ / Gall.	\$				
		Fuel	2,600	2.25	5,850				
		Maintenance on new dozer, air filters only		1,000				<b>Total Raise</b>	6,850
135-09	Landfill Diversion Program								
			FY15 gal.	\$ / Gall.	Total \$				
	Equip fuel and maintenance	Peterson - Fuel(act)	1,400	2.25	3,150				
		Maintenance/Repair			8,000				
		Loader - Fuel	650	2.25	1,463				
		Maintenance/Repair			2,500				
		Skid Steer	375	2.25	844				
		Freightliner	373	2.25	839				
					16,796			<b>Total Raise</b>	16,796
135-10	Odor Control								
		Ash/compost odor control		1,000					
		Handheld meter calibration		500					
				1,500				<b>Total Raise</b>	1,500

Total Raise	500
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<u>Tip/Ton</u>	95	<u>Haul/hrs</u>	5	<u>Rate/hrs</u>	90	<u>Ton/lb</u>	9.4
	<u>Cost/lb</u>	1,343				<u>Tons/yr</u>	205
			<u>Cost/Ton</u>	143	<b>Total Raise</b>	29,289	
(Off-setting revenue 7- 08)							

Basis:	300 Tons	@	\$15	per ton haul
<u>Note that we could charge \$45 per ton tip for demo wood. Grinding costs less than \$20 per t.</u>				
	<u>Costs</u>		<u>Revenue</u>	
	Trucking	\$15.00	Tip Fee	\$60
	Grinding	\$20.00	Sales	\$5
	Wages	\$5.73		
	Testing	<u>\$2.67</u>		
		-	<u>\$65</u>	Net/ton \$21.60
		-\$43.40		

<b>Total Raise</b>	6,500
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(Off-setting revenue 7- 07)

Total Raise	0
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3,550	tons	by	\$2.00	<b>Total Raise</b>	7,100
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Based on '15 actual

<b>Total Raise</b>	1810
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(Overall offsets for 135 are 7-20 and 7-21)

<b>Debt Service - Principal</b>	<b>FY 2015 Actual</b>	<b>FY 2016 Actual</b>	<b>FY 2017 BoD</b>	<b>FY 2017 <u>Actual</u></b>	<b>FY 2018 BoD</b>	<b>FY 2019 MGR</b>	<b>FY 2019 FC</b>	<b>FY 2019 BoD</b>
140-14 Equipment lease/purchase 5yr			37,097	0	32,837	37,570	37,570	37,570
140-10 Cover/Odor/Stm Bond 5 yrs	58,379	0	0	0	0	0	0	0
140-12 Freightliner Roll-off	23,392	23,487	0	0	0	0	0	0
<b>Department totals</b>	<b>81,771</b>	<b>23,487</b>	<b>37,097</b>	<b>0</b>	<b>32,837</b>	<b>37,570</b>	<b>37,570</b>	<b>37,570</b>

140-14 Equipment Bond 5yr Dozer As per First National **Total Raise** 37,570

140-10 Cover/Odor/Stm Bond 5 yrs

140-12 Truck 3 Yrs Principal and Interest Purchased in '14

<b>Debt Service - Interest</b>	<b>FY 2015 Actual</b>	<b>FY 2016 Actual</b>	<b>FY 2017 BoD</b>	<b>FY 2017 <u>Actual</u></b>	<b>FY 2018 BoD</b>	<b>FY 2019 MGR</b>	<b>FY 2019 FC</b>	<b>FY 2019 BoD</b>
142-14 Equipment lease/purchase 5yr			106	0	4,366	3,118	3,118	3,118
142-10 Cover/Odor/Stm Bond 5 yrs	380	0	0	0	0	0	0	0
142 -12 Freightliner Roll-off	1,338	1,338	0		0	0	0	0
<b>Department totals</b>	<b>1,718</b>	<b>1,338</b>	<b>106</b>	<b>0</b>	<b>4,366</b>	<b>3,118</b>	<b>3,118</b>	<b>3,118</b>

140-14 Equipment Bond 5yr Dozer As per First National **Total Raise** 3,118

142-10 Cover/Odor/Stm Bond 5 yrs

142-12 Truck 3 Yrs Principal and Interest Purchased in '14

Capital Expenditures	FY 2015 Actual	FY 2016 Actual	FY 2017 BoD	FY 2017 Actual	FY 2018 BoD	FY 2019 MGR	FY 2019 FC	FY 2019 BoD
145-16 Roll-off Containers	0	0	0	0	0	0	0	0
145-23 Dozer	0		220,000	177,000	0	0	0	0
145-22 Grout Wall	0	0	0	593,618	0	0	0	0
<b>Department totals</b>	<b>0</b>	<b>0</b>	<b>220,000</b>	<b>770,618</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

145-16 Roll-off Containers      Two more 64 yrd R/O cans for longer haul to eco      (EqRepRes)      **Total Raise**

145-22 Grout Wall

145-23 Dozer

Capital Reserve	FY 2015 Actual	FY 2016 Actual	FY 2017 BoD	FY 2017 Actual	FY 2018 BoD	FY 2019 MGR	FY 2019 FC	FY 2019 BoD
148-01 Jacobs Quarry Closure Reserve	100,000	136,025	100,000	62,299	100,000	100,000	100,000	100,000
148-05 Accrued Benefit Liability	5,000	10,000	10,000	2,263	10,000	0	0	0
148-07 Equipment Replacement Reser	64,000	69,319	64,000	15,822	26,797	23,312	23,312	23,312
148-08 Bag Fee Stabilization	42,557	7,300	8,638	8,638				21,000
148-09 Facility Improvement Reserve			150,000	0				
<b>Department totals</b>	<b>211,557</b>	<b>222,644</b>	<b>332,638</b>	<b>89,022</b>	<b>136,797</b>	<b>123,312</b>	<b>123,312</b>	<b>144,312</b>

148-01 Jacobs Quarry Closure Reserve Funds annually set aside in a reserve for closure costs  
(Restricted)      Latest Closure Estimate is      2,432,000      **Fund**   
Audited balance for June 30, 2017      1,415,400  
FYE '18 budgeted Balance      1,515,400  
FYE '19 Proposed      1,615,400

148-05 Accrued Benefit Liability      Funds annually set aside in a reserve to cover retirement payout of earned days  
(Unrestricted - assigned)      hold   
Audited balance for June 30, 2017      45,471  
FYE '18 budgeted Balance      55,471  
FYE '19 Proposed      55,471

148-07 Equipment Replacement Reser Funds annually set aside in a reserve towards equipment/facility replacement and major repair  
(Unrestricted - assigned)

**Fund** 23,312

<u>Audited</u> balance for June 30, 2017	287,202
FYE '18 budgeted Balance	313,999
FYE '19 Proposed	337,311

148 - 08 Bag Fee Stabilization  
(Unrestricted - assigned)

This reserve was developed for the last bag fee increase. It has been released in total for the FY 18. Since we are contemplating another increase in bag fees with the goal of maintaining the fee for three years, it is recommended that this reserve be maintained and funded at the end of each of the first two years by sweeping certain unexpended budgeted balances into the reserve at the Board's discretion. One means of generating funds for this line is to hold the assesment steady at 511,282 and placing the difference between it an actual into the reserve. In the current scenario, this would yield about \$21K.

**Fund** 21,000

148-09 Facility Improvement Reserve

<b>TOTAL EXPENDITURES</b>	<u>2,011,637</u>	<u>2,041,873</u>	<u>2,449,272</u>	<u>2,624,612</u>	<u>2,147,509</u>	<u>2,044,870</u>	<u>2,069,022</u>	<u>2,045,055</u>
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REVENUES		FY 2015	FY 2016	FY 2017	FY 2017	FY 2018	FY 2019	FY 2019	FY 2019
Operational Income		Actual	Actual	BoD	Actual	BoD	MGR	FC	BoD
<u>MSW Related Income</u>									
7-01	Pay Per Bag	401,080	408,863	412,738	401,222	406,359	486,624	486,624	486,624
7-02	Per Ton Fee	403,127	426,305	409,773	375,809	411,380	492,637	492,637	492,637
7-09	Private Hauler Fee	77,523	75,971	77,682	63,584	61,863	0	0	0
7-03	Perc Distribution	161,981	139,636	122,636	105,072	73,948	0	0	0
7-14	Universal Waste Fee	5,629	5,992	4,250	6,408	5,000	5,500	5,500	5,500
7-15	Freon Removal Fee	3,770	3,872	3,240	4,642	4,800	4,800	4,800	4,800
7-17	HHW Day - Unit Fees	1,685	1,928	2,000	1,620	2,000	2,000	2,000	2,000
<u>Recycling Income</u>									
7-10	Baled Commodities Sales	77,012	65,140	78,000	74,913	78,000	68,000	68,000	68,000
7-12	Bulky Metal Sales/Gate	34,179	24,975	40,000	33,031	40,000	40,000	40,000	40,000
<u>CDD &amp; Related Income</u>									
7-20	4 Town Demo Tip Fee	189,408	210,601	210,000	184,061	255,265	252,938	252,938	252,938
7-21	Regional Demo Tip Fee	63,510	70,200	72,000	61,354	85,500	84,313	84,313	84,313
7-08	Sheetrock	13,613	11,386	13,940	11,625	14,811	31,160	31,160	31,160
7-22	Brush Tip Fee	22,524	26,739	22,000	18,628	22,000	22,000	22,000	22,000
7-07	Sorted Demo Wood Tip Fee	2,624	10	16,500	0	16,500	18,000	18,000	18,000
7-23	Brush Chip Sales	20,777	13,540	5,130	6,393	10,800	8,400	8,400	8,400
7-24	Demo Chip Sales	0	0	1,500	0	1,500	1,500	1,500	1,500
<u>Other Income</u>									
7-05	Miscellaneous Income	14,304	4,417	2,876	9,342	2,876	2,876	2,876	2,876
7-13	Bottle Returns	8,230	9,683	7,200	9,709	7,200	7,200	7,200	7,200
7-19	Sale of Compost Bins	0	0	800	0	2,500	2,500	2,500	2,500
7-18	Diversion Income	1,557	1,842	2,000	2,564	2,000	2,000	2,000	2,000
<b>Total Operation Income</b>		<b>1,502,535</b>	<b>1,501,100</b>	<b>1,504,265</b>	<b>1,369,977</b>	<b>1,504,302</b>	<b>1,532,447</b>	<b>1,532,447</b>	<b>1,532,447</b>

7-01 Pay Per Bag MSW

A number of factors affect this calculation. The split between per ton and per bag totals has traded back and forth over the years. Where bags sales are falling behind per ton, one can assume bags are somewhat heavier since the last fee increase, there may be more recycling and people are using haulers more frequently and paying a per ton rate,

47.00%      5,591 tons      74      \$2.50      =      **Total** 486,624  
 (47.5% of trash arrives in bags)

7-02	Per Ton Fee MSW	Based on the remaining 54% of total estimated annual tonnage charged at \$125 per ton					Total	\$492,637
		53.00%	5,591	tons	\$166.25			
7-09	Private hauler fee MSW	This waste never enters MCSW facility but is tipped at PERC under our contract. We currently charge the particular hauler according to their contract with PERC					Total	0
		0 tons		70.62	per ton			
7-03	Perc Distribution	This is the difference between the quarterly tip fee Mid Coast pays and the calculated "target price". This year the average tip fee is:					Total	0
		94.00	less target	67	X tons	0		
7-14	Universal Waste Fee (electronic	1,100 Units @	\$	5.00	per unit =	Total	5,500	
7-15	Freon Removal Fee	400 Units @	\$	12.00	per unit =	Total	4,800	
7-17	HHW Day - Unit Fees	200 Units @	\$	10.00	per unit =	Total	2,000	
	<b><u>Recycling Income</u></b>							
7-10	Baled Commodities Sales	1,000 tons	averaged at	68	per ton	Total	68,000	
7-12	Bulky Metal Sales	Recen years, volume dropped due to value as junk. Value is lower now so volume is up.					Total	40,000
	<b><u>CDD &amp; Related Income</u></b>							
7-20	4 Town Demo Tip Fee	With reduced local competition a small increase in volume is being realized. Suggest tip fee increase					Total	252,938
		Tonnage	Tip					
		2,663	95	=	252,938			
7-21	Regional Demo Tip Fee	There appears to be a slight upward trend in cdd over FY 16 @ 80					Total	84,313
		Tonnage	Tip					
		888	95	=	84,313			
7-08	Sheetrock	\$160	per ton for	205	tons	Total	\$31,160	
		<u>TIP FEE INCREASE FROM \$140 TO \$160 PER TON</u>						
7-22	Brush Tip Fee	Unpredictable volume - somewhat weather related. Based on 550 tons tipped at \$40 per ton					Total	22,000
		Be reminded that we accept significant tonnage of brush from member towns at no charge.						
		550	x	\$40				



7-07	Sorted Demo Wood Tip Fee	Propose \$5.00 price drop to \$55/ton to encourage more volume. Based on 500 tons tipped at \$55 per ton 300 x \$60	<b>Total</b>	18,000
7-23	Brush Chip Sales	Oil prices are affecting chip/fuel markets \$8 to \$10 per ton net Sales tons brush chip 1,200 X 7	<b>Total</b>	8,400
7-24	Demo Chip Sales	Value @ 5/ton. Please refer to cost explanation under 135-13 300 tons x \$5.00 /ton =	<b>Total</b>	1,500
<b><u>Other Income</u></b>				
7-05	Miscellaneous Income	collected finance charges, various rebates, overcharges workers comp etc	<b>Total</b>	2,876
7-13	Bottle Returns		<b>Total</b>	7,200
7-18	Diversion Income	Sale of non ferrous and re-usable items & other	<b>Total</b>	2,000

<b>Revenues continued:</b>		<b>FY 2015</b>	<b>FY 2016</b>	<b>FY 2017</b>	<b>FY 2017</b>	<b>FY 2018</b>	<b>FY 2019</b>	<b>FY 2019</b>	<b>FY 2019</b>
<b>Other Financing Sources</b>		<b>Actual</b>	<b>Actual</b>	<b>BoD</b>	<b><u>Actual</u></b>	<b>BoD</b>	<b>MGR</b>	<b>FC</b>	<b>BoD</b>
8-01	Interest Income	1,293	23	1,293	7,529	1,293	1,325	1,325	1,325
8-03	Use of Working Capital	57,000		150,000	0				
8-05	Sale of Surplus Eq.								
8-08	Use of Equip Replace Fund	36,000		49,946	0	0	0		
8-07	Carry forward from FY'18		43,000	38,000	38,000	55,000	0		
8-11	Use of Bag Fee Stabilization Fund					51,195	0		
8-12	Use of Facility Improvement Reserve					30,000	0		
8-09	Lease Purchase - Dozer			220,000	0				
	Bond Proceeds				177,000				
	Use of Closure Escrow				593,618				
<b>Total Other financing Sources</b>		<b>94,293</b>	<b>43,023</b>	<b>459,239</b>	<b>45,529</b>	<b>137,488</b>	<b>1,325</b>	<b>1,325</b>	<b>1,325</b>

8-01	Interest Income	<b>Total</b>	1,325
8-03	Use of Working Capital	<b>Total</b>	0
8-05	Sale of Surplus Eq.	<b>Total</b>	0
8-07	Carry forward	<b>Total</b>	0

8-08	Use of Equipment Replacement Fund	Total	0
8-11	Use of Bag Fee Stabilization Fund	Total	0
8-12	Use of Facility Improvement Reserve	Total	0
<b>Total Non-tax Income</b>			<b>1,596,828    1,649,829    1,963,504    1,963,504    1,641,789    1,533,772    1,533,772    1,533,772</b>

**Assessment Calcs:**

**Net to be raised by taxes, Expenditures minus Non-tax Income:**

		486,349	486,350	498,510	498,510	505,720	511,098	535,250	511,282
<b>Town Assessments</b>		<b>FY 2015 BoD</b>	<b>FY 2016 BoD</b>	<b>FY 2017 BoD</b>	<b>FY 2017 BoD</b>	<b>FY 2018 BoD</b>	<b>FY 2019 MGR</b>	<b>FY 2019 FC</b>	<b>FY 2019 BoD</b>
009-01 Camden		203,622	202,969	208,973	208,973	215,645	217,584	227,784	217,584
009-04 Hope		47,607	47,802	49,201	49,201	49,915	50,162	52,514	50,162
009-03 Lincolnville		82,275	80,797	81,325	81,325	84,508	86,696	90,760	86,696
009-02 Rockport		152,845	154,782	159,011	159,011	155,651	156,841	164,193	156,841
<b>Total Tax Revenue</b>		486,349	486,350	498,510	498,510	505,720	511,282	535,250	511,282
<b>TOTAL REVENUE</b>		<b>2,083,177</b>	<b>2,136,179</b>	<b>2,462,014</b>	<b>2,462,014</b>	<b>2,147,509</b>	<b>2,044,870</b>	<b>2,069,022</b>	<b>2,045,055</b>

Supporting Document FYE '19

Available Working Capital Calculations			
Audit '17		<u>Audit Balance</u>	Notes:
	Adjusted Working Capital	<u>739,827</u>	Includes three project invoices previously misapplied to other accounts
	reserve 12% of '19 Budget	245,407	BoD Policy for (cash flow) reserve
Budgetary			<u>Assigned Reserves</u>
			<u>Audit</u>
			Equipment Reserve 287,202
			Bag Fee Stabilization 59,151
			Accrued Benefit Liability 45,471
	Unrestricted assigned reserves	391,824	Total <u>391,824</u>
	Funds carried forward from '17	<u>55,000</u>	
	Unassigned balance	47,596	

*Full quote from Aditors email regarding the above calculations: " I am in complete agreement with this document, assuming that the FY 2019 Budget amount is roughly 2.045M which at 12% is where the math works out for the \$245,407 stated." Chris Backman [cbackman@rhsmith.com]*

Modified 12/06/2017

## Rolling Equipment Replacement Reserve Funding

Item ROLLING EQUIPMENT	Estimated Future Cost	Life	Replace FY	Annual Cost	Comments	Post '18
Fork Truck - might not need	42,900	20	FY 31	2,145	New fork truck purchased in FY11	
John Deere Loader - trade	65,000	5	FY 20	13,000	New loader FY 15.	
Roll-off Truck	75,000	11	FY 23	6,818	7 years in	
BobCat Skid Steer	62,000	15	FY'31	4,133		
06 2500HD PlowTruck	50,714	18	FY'25	2,817	8 years into cycle	
Dozer - recommend '17	payment for 5 years			40,000	17 purchase would be the last	
	295,614		sub	68,914		

A discussion should also occur regarding Peterson Grinder upkeep and major repair

**Personnel Committee recommends: 0% COLA**

1 Mechanic Maintenance

6 FT Operators

1 32hr/wk Operator, 1, 8hr/wk

Proposed 1 FT Operator for MSW Compactors

Not included in the table below are 1 Admin and 1 Manager

**Current Longevity Plan for Bargaining unit**

<u>7/15 - 6/16</u>	prob	>6mos	>2yrs	>4yrs	>6yrs	>10yrs	>15yrs	>20 yrs
PT 32	13.15	14.15	14.86	15.56	16.32	16.97	17.82	18.6
Op	14.58	15.58	16.36	17.1	17.9	18.55	19.4	20.23
Mech / Maint	16.77	17.77	18.66	19.47	20.31	21.16	22.22	23.14
<u>7/16 - 6/17</u>	COLA	<u>1.02</u>						
PT 32	13.41	14.43	15.16	15.87	16.65	17.31	18.18	18.97
Op	14.87	15.89	16.69	17.44	18.26	18.92	19.79	20.63
Mech / Maint	17.11	18.13	19.03	19.86	20.72	21.58	22.66	23.60
<u>7/17 -6/18</u>	COLA	<u>1.02</u>						
PT 32	13.68	14.72	15.46	16.19	16.98	17.66	18.54	19.35
Op	15.17	16.21	17.02	17.79	18.62	19.30	20.18	21.05
Mech / Maint	17.45	18.49	19.41	20.26	21.13	22.01	23.12	24.07
		>6mos	>2yrs	>4yrs	>6yrs	>10yrs	>15yrs	>20 yrs
<u>7/18 - 6/19</u>	COLA	<u>1</u>						
PT 32	13.68	14.72	15.46	16.19	16.98	17.66	2	19.35
Op	15.17	2	17.02	17.79	18.62	19.30	2	21.05
Mech / Maint	17.45	18.49	19.41	20.26	21.13	22.01	23.12	24.07

**Mid-Coast Solid Waste Corporation  
2019-2020 Budget**

**Budget Summary**

<b>Expense Summary</b>	<b>FY16 Actuals</b>	<b>FY 17 Actuals</b>	<b>FY 18 Board of Directors</b>	<b>FY 18 Actuals</b>	<b>FY 19 Board of Directors</b>	<b>FY 20 Manager</b>	<b>FY 20 Finance Committee</b>	<b>FY 20 Board of Directors</b>
Administration	182,508	171,548	208,453	175,996	188,750	192,269	192,269	192,269
Wages	286,372	322,375	339,439	319,532	401,735	401,101	401,101	401,101
Benefits	204,212	231,102	271,303	241,720	297,425	324,743	324,743	324,743
Insurance	16,227	17,210	16,500	16,904	17,682	17,682	17,682	17,682
Facility	33,321	34,753	63,724	53,588	46,240	41,520	41,520	41,520
Operational - Municipal Solid Waste	730,014	688,561	618,847	714,361	591,558	618,683	618,683	618,683
Operational - Recycling	47,525	53,005	57,763	52,768	61,439	68,837	69,663	69,663
Operational - CD & D	294,225	246,418	268,996	224,583	255,226	277,832	277,832	258,633
Debt Service - Principal	23,487	-	32,837	34,607	37,570	35,206	35,206	35,206
Debt Service - Interest	1,338	-	4,336	2,963	3,118	2,364	2,364	2,364
Capital Expenditures	-	770,618	-	-	-	129,000	129,000	129,000
Capital Reserve	222,644	89,022	136,797	136,797	144,312	111,000	100,000	111,000
<b>TOTAL EXPENDITURES</b>	<b>2,041,873</b>	<b>2,624,612</b>	<b>2,018,995</b>	<b>1,973,819</b>	<b>2,045,055</b>	<b>2,220,235</b>	<b>2,210,061</b>	<b>2,201,864</b>
						8.57%	8.07%	7.67%

*Change from FY 19*

<b>Revenue Summary</b>	<b>FY 16 Actuals</b>	<b>FY 17 Actuals</b>	<b>FY 18 Board of Directors</b>	<b>FY 18 Actuals</b>	<b>FY 19 Board of Directors</b>	<b>FY 20 Manager</b>	<b>FY 20 Finance Committee</b>	<b>FY 20 Board of Directors</b>
Operation Income	1,501,100	1,369,404	1,504,302	1,446,340	1,532,448	1,523,200	1,466,700	1,468,700
Other Financing Sources	43,023	45,529	137,488	56,200	1,325	184,000	179,000	179,000
Town Assessments	486,350	498,510	505,719	505,719	511,283	513,035	564,361	554,164
<b>TOTAL REVENUE</b>	<b>2,030,473</b>	<b>1,913,443</b>	<b>2,147,509</b>	<b>2,008,259</b>	<b>2,045,056</b>	<b>2,220,235</b>	<b>2,210,061</b>	<b>2,201,864</b>
						8.57%	8.07%	7.67%

*Change from FY 19*

**Mid-Coast Solid Waste Corporation  
2019-2020 Budget**

**Administration**

Account		FY 16 Actuals	FY 17 Actuals	FY 18 Board of Directors	FY 18 Actuals	FY 19 Board of Directors	FY 20 Manager	FY 20 Finance Committee	FY 20 Board of Directors
101-01	Manager	70,468	70,485	71,935	71,899	74,842	76,102	76,102	76,102
101-03	Assistant to Manager	38,556	39,066	39,157	42,606	41,607	42,827	42,827	42,827
101-04	Contract Bookkeeping	7,518	10,608	10,046	10,046	10,046	10,247	10,247	10,247
101-05	Recycling Outreach Coordinator	-	-	35,000	-	-	-	-	-
101-06	Community Committee Projects	-	-	7,250	6,306	3,250	1,250	1,250	1,250
101-10	Office/Board Equipment/Supplies	4,205	4,798	5,355	4,352	5,355	5,490	5,490	5,490
101-11	Software License/Support/PCs	5,090	1,839	2,820	2,308	3,800	6,175	6,175	6,175
101-12	Legal - General	33,640	18,765	8,000	11,144	16,000	16,000	16,000	16,000
101-16	Audit	7,300	5,500	7,000	8,500	7,000	12,000	12,000	12,000
101-17	Communications-Public Outreach	2,500	5,959	5,000	4,080	7,500	4,000	4,000	4,000
101-18	Seminar/Training	2,367	2,652	4,250	2,519	4,510	5,470	5,470	5,470
101-19	Safety Training & Hardware	1,514	2,193	3,500	2,166	5,000	5,000	5,000	5,000
101-20	Dues/Memberships/Reg Fees	3,350	3,083	3,140	4,070	3,840	3,578	3,578	3,578
101-21	Payment in Lieu of Taxes	6,000	6,600	6,000	6,000	6,000	4,130	4,130	4,130
<b>Department Totals</b>		<b>182,508</b>	<b>171,548</b>	<b>208,453</b>	<b>175,996</b>	<b>188,750</b>	<b>192,269</b>	<b>192,269</b>	<b>192,269</b>
							1.86%	1.86%	1.86%

*Change from FY 19*

- 101-01    **Manager**  
Full time salary for Facility Manager
- 101-03    **Assistant to Manager**  
Full time wages for Assistant to Manager
- 101-04    **Contract Bookkeeping**                      2%  
Bookkeeping performed by Camden Town Office
- 101-05    **Recycling Outreach Coordinator**  
This line item has been moved and combined within part time labor
- 101-06    **Community Committee Project**  
This could include further development of diversion/swap program, education outreach and events
- 101-10    **Office/Board Equipment/Supplies**

Expenditures

**Mid-Coast Solid Waste Corporation  
2019-2020 Budget**

Cleaning Supplies	300.00	Postage	1,700.00
Office Equipment	600.00	Post Office Box	140.00
Paper	400.00	Checks/Dep	700.00
Photocopier	1,650.00		

**101-11 Software License/Support/PCs**

Quickbooks	-	Point of Sale	-
Norton Security x 3	160.00	PC Consultation	1,300.00
Website Hosting	150.00	TRIO Software	1,700.00
PCs - Gatehouse & Admin*	2,565.00	Peripherals	300.00

\* Replacement only if necessary

**101-12 Legal - General**

Contracts: Hauling, Recycling, Labor, Construction and 4 Member Towns

**101-16 Audit**

Annual audit based on estimate by auditing firm

**101-17 Communications - Public Outreach**

Public Hearing Advertising x 4	1,600.00
Employment Ads	850.00
RFP Ads	850.00

**101-18 Seminar/Training**

MRRA Conference (6 x \$145.00)	870.00	Research and visit appropriate facilities in northeast.
Landfill training (prep for closure)	2,000.00	
Travel	2,000.00	
Discretionary	600.00	

**101-19 Safety Training & Hardware**

Implementation of active Safety Committee and Training



**Mid-Coast Solid Waste Corporation  
2019-2020 Budget**

**101-20 Dues/Memberships/Reg Fees**

Maine Municipal Association	575.00
Maine Resource Recovery Assn.	600.00
Lily Pond Assn.	1,400.00
Annual Report - Transfer License	375.00
License - Scale Master	175.00
ME Ind. Stormwater Permit	453.00

**101-21 Payment in Lieu of Taxes**

Rockport Assessor

"represents the municipal and county portions of the taxes, leaving out the schools. Here that would be \$4,130.31." RTA

$\$856,200 \times 0.01608 = \$13,767.70$

$\$13,767.70 \times 0.3 = \$4,130$

**Mid-Coast Solid Waste Corporation  
2019-2020 Budget**

**Wages**

Account		FY 16 Actuals	FY 17 Actuals	FY 18 Board of Directors	FY 18 Actuals	FY 19 Board of Directors	FY 20 Manager	FY 20 Finance Committee	FY 20 Board of Directors
105-02	Labor - Full Time / BU	194,089	212,841	248,171	236,618	318,611	337,014	337,014	337,014
105-03	Labor - Part Time	90,999	107,748	88,268	80,618	80,124	60,087	60,087	60,087
105-04	Labor - Overtime	1,284	1,786	3,000	2,296	3,000	4,000	4,000	4,000
<b>Department Totals</b>		<b>286,372</b>	<b>322,375</b>	<b>339,439</b>	<b>319,532</b>	<b>401,735</b>	<b>401,101</b>	<b>401,101</b>	<b>401,101</b>
							-0.16%	-0.16%	-0.16%

*Change from FY 19*

105-02    **Labor - Full Time / BU**  
          7 @ 40, 1 @ 32 BU Time Operators

105-03    **Labor - Part Time**  
          2 Part Time @ 24 Hrs  
          1 Part Time @ 8 Hrs  
          1 Part Time Seasonal @ 24 Hrs

105-04    **Labor - Overtime**  
          Snow plowing, emptying recycling containers during off hours, training/meeting sessions  
          Safety training and staff meetings

**Mid-Coast Solid Waste Corporation  
2019-2020 Budget**

**Benefits**

Account		FY 16 Actuals	FY 17 Actuals	FY 18 Board of Directors	FY 18 Actuals	FY 19 Board of Directors	FY 20 Manager	FY 20 Finance Committee	FY 20 Board of Directors
110-01	Health Insurance	128,705	152,581	184,771	165,049	206,773	212,755	212,755	212,755
110-08	Health Insurance Buyout						7,200	7,200	7,200
110-02	FICA & Medicare	31,175	32,764	36,256	33,224	39,641	39,362	39,362	39,362
110-03	Unemployment	1,133	775	2,200	604	1,750	1,750	1,750	1,750
110-04	Workers' Comp	26,043	22,168	23,405	19,531	21,500	31,838	31,838	31,838
110-05	ICMA Retirement	12,075	15,584	18,371	16,752	19,089	22,722	22,722	22,722
110-06	Income Protection	2,321	2,852	2,500	2,974	3,697	4,316	4,316	4,316
110-07	Clothing/Boot Allowance	2,760	4,378	3,800	3,586	4,975	4,800	4,800	4,800
<b>Department Totals</b>		<b>204,212</b>	<b>231,102</b>	<b>271,303</b>	<b>241,720</b>	<b>297,425</b>	<b>324,743</b>	<b>324,743</b>	<b>324,743</b>
							9.18%	9.18%	9.18%

*Change from FY 19*

**110-01 Health Insurance**

	MCSW Share	MCSW Jul-Dec 19	MCSW Jan- Jun 20
2 100%	1,085.97	13,031.62	14,074.15
1 E/S,85%/85	2,070.60	12,423.59	13,417.48
0 Emp only 85%	923.07	-	-
4 E/S100/80%	2,165.99	51,983.69	56,142.39
2 E/S85/85%	2,070.60	24,847.18	26,834.96

Calculation includes actual premiums for July thru December 2019 and an estimated 8% increase for January thru June 2020  
Estimate per notice by Maine Municipal Employees Health Trust

**110 -NEW** Health Insurance buyout in Lieu of MMEHT      \$600 per month stipend in lieu of MCSW Health Plan      7,200

**110-02 FICA & Medicare**

Required 7.65% employer contribution to Social Security & Medicare

**110-03 Unemployment**

Unemployment is paid on the first \$12,000 of wages per employee  
Estimate per Maine Municipal Assn.

Expenditures

**Mid-Coast Solid Waste Corporation  
2019-2020 Budget**

110-04    **Workers Comp**  
Estimate from MMA

110-05    **ICMA Retirement**  
Employees enrolled in ICMA received up to a 4.5% match from MCSWC

110-06    **Income Protection**

Full Time Wages	\$403,000
Highest IPP Rate:	X .70
Per 100/month	X .0204
Total Premium	6,512
MCSW's Share	X 75%
<b>Total Appropriation:</b>	<b>4,316</b>

110-07    **Clothing/Boot Allowance**  
Full time employees receive up to \$250 for clothing and \$125 for boots annually as a reimbursement.  
Part time employees' stipends are prorated

	<b>Boots</b>	<b>Clothing</b>
10 Full Time Employees	1,250	2,500
2 Emp. @24 Hours	150	300
1 Emp. @ 8 Hours	100	
Raingear		500

**Mid-Coast Solid Waste Corporation  
2019-2020 Budget**

**Insurance**

Account		FY 16 Actuals	FY 17 Actuals	FY 18 Board of Directors	FY 18 Actuals	FY 19 Board of Directors	FY 20 Manager	FY 20 Finance Committee	FY 20 Board of Directors
115-01	Public Officials & Property/Casualty	16,227	17,210	16,500	16,904	17,682	17,682	17,682	17,682
<b>Department Totals</b>		<b>16,227</b>	<b>17,210</b>	<b>16,500</b>	<b>16,904</b>	<b>17,682</b>	<b>17,682</b>	<b>17,682</b>	<b>17,682</b>
							0.00%	0.00%	0.00%
							<i>Change from FY 19</i>		

115-01 **Public Official & Property/Casualty Insurance**  
Estimate provided by Maine Municipal Assn.

**Mid-Coast Solid Waste Corporation  
2019-2020 Budget**

**Facility**

		<b>FY 16</b>	<b>FY 17</b>	<b>FY 18</b>	<b>FY 18</b>	<b>FY 19</b>	<b>FY 20</b>	<b>FY 20</b>	<b>FY 20</b>
	<b>Account</b>	<b>Actuals</b>	<b>Actuals</b>	<b>Board of Directors</b>	<b>Actuals</b>	<b>Board of Directors</b>	<b>Manager</b>	<b>Finance Committee</b>	<b>Board of Directors</b>
120-01	Water, Phone & Security	8,596	8,913	9,002	8,565	9,058	9,058	9,058	9,058
120-05	Station Maintenance	15,307	10,763	8,402	9,908	9,552	11,552	11,552	11,552
120-07	Communication - Onsite	885	362	300	-	2,600	300	300	300
120-08	Portable Toilet Service	1,080	720	720	660	780	960	960	960
120-10	Pick-Up/Plow Truck Fuel & Maint.	1,596	1,519	4,100	1,025	5,900	2,300	2,300	2,300
120-14	Break/Restroom Supplies	1,932	2,325	2,000	2,246	2,350	2,350	2,350	2,350
120-15	Traffic Control/Sign Replacement	634	1,014	1,200	93	3,000	5,000	5,000	5,000
120-18	Transfer Redesign - Engineering	3,291	3,489	30,000	23,402	5,000	-	-	-
120-19	Steel & Fabrication	-	5,648	8,000	7,689	8,000	10,000	10,000	10,000
<b>Department Totals</b>		<b>33,321</b>	<b>34,753</b>	<b>63,724</b>	<b>53,588</b>	<b>46,240</b>	<b>41,520</b>	<b>41,520</b>	<b>41,520</b>
							-10.21%	-10.21%	-10.21%

*Change from FY 19*

**120-01 Water, Phone & Security**

Maine Water - Onsite Hydrants/water	6,000
US Cellular	600
TracPhone	150
Consolidated Communications	1,964
Security Alarm System (2)	344

**120-05 Station Maintenance**

Vector 12 @ \$65/month	780
Cintas	412
Fire Extinguishers	510
Tools	1,000
Consumables	650
Roadway Maintenance	3,000
Cleaning Service	2,250
Equipment Rental/Contingency	1,000
Landscaping	1,950

**120-07 Communication - Onsite**

New radios purchased '19

Expenditures

**Mid-Coast Solid Waste Corporation  
2019-2020 Budget**

120-08    **Portable Toilet Service**  
Maintenance fee of \$80/month

120-10    **Pick-Up/Plow Truck Fuel & Maintenance**

Fuel	800
Maintenance	1,500

120-14    **Break/Restroom Supplies**  
Paper products/water/coffee

120-15    **Traffic Control/Sign Replacement**  
Purchase of programable sign  
routine signs

120-18    **Transfer Redesign - Engineering**  
None proposed for FY 20

120-19    **Steel & Fabrication**                      Materials and labor for repairs to old equipment

**Mid-Coast Solid Waste Corporation**  
**2019-2020 Budget**

**Operational - Municipal Solid Waste**

Account		FY 16 Actuals	FY 17 Actuals	FY 18 Board of Directors	FY 18 Actuals	FY 19 Board of Directors	FY 20 Manager	FY 20 Finance Committee	FY 20 Board of Directors
125-16	MSW Hauling	104,223	102,185	89,675	148,651	190,094	202,170	202,170	202,170
125-17	MSW Tipping	462,159	452,030	356,886	420,867	323,439	330,457	330,457	330,457
125-04	Municipal Review Comm. Dues	8,646	8,469	6,603	6,207	-	-	-	-
125-05	Equipment Maint./Supplies	11,379	9,608	9,800	14,248	9,800	12,600	12,600	12,600
125-06	Private Hauler	81,655	74,398	70,956	51,750	-	-	-	-
125-NEW	Compost Pilot						3,656	3,656	3,656
125-NEW	Waste Oil						700	700	700
125-10	Purchase of Bags	47,903	23,252	67,500	53,628	45,000	50,600	50,600	50,600
125-12	Universal Household Waste	409	751	500	1,476	1,000	1,000	1,000	1,000
125-13	HHW Day Cost	6,226	6,003	5,700	4,325	6,000	6,000	6,000	6,000
125-14	Roll-Off Truck Maint. Repairs, Fuel	1,184	4,980	4,100	3,007	8,000	3,900	3,900	3,900
125-15	Scale Calibration & Maint.	1,649	1,474	2,500	3,560	2,625	1,800	1,800	1,800
125-18	Electricity	4,581	5,411	4,627	6,642	5,600	5,800	5,800	5,800
<b>Department Totals</b>		<b>730,014</b>	<b>688,561</b>	<b>618,847</b>	<b>714,361</b>	<b>591,558</b>	<b>618,683</b>	<b>618,683</b>	<b>618,683</b>
							4.59%	4.59%	4.59%

*Change from FY 19*

125-16 **MSW Hauling**  
(formerly 125-01 & 125-16)

Rate rises according to CPI-U Boston

Current	Est. CPI	Est. \$/Ton
35.00	1.033	36.16

MSW Generation Trends (tons)

FY 15	FY 16	FY 17	FY 18	FY 19 est	FY 20 est
6,836	6,898	6,691	5,773	5,775	5,591

5591 tons @ \$36.16/ton

125-17 **MSW Tipping**

estimate ton:	Est. CPI	Tip \$ Fee	Total \$ Tip	Compost Tip	Total
5,591	1.033	59.76	334,113	3,656	330,457

125-04 **Municipal Review Comm. Dues**  
MCSWC no longer a member

Expenditures



**Mid-Coast Solid Waste Corporation  
2019-2020 Budget**

**125-05 Equipment Maint./Supplies**

Compactor Area & Repair/Supplies	7,000.00
UHW Building Maint. & Repair	1,000.00
Jetting & Pump Out	1,600.00
WWFS Pressure Wash	3,000.00

Compactor rebuild \$5,800 and additonal maintenance \$1,200

**125-06 Private Hauler Tipping**

No longer necessary due to leaving PERC. MCSWC has no guaranteed annual tonnage with ecomaine.

**125-NEW Compost Pilot**

contract cap

**125-NEW Waste Oil**

2 Hauls by Safety Clean

**125-10 Purchase of Bags**

One order of small bags @ \$3,600 & Two orders of large bags @ \$23,500  
 $(1 \times \$3,600) + (2 \times \$23,500) = \$50,600$

**125-12 Universal Household Waste**

This depends on the mix of CPUs and TVs to Flourescent Tubes. CPUs and TVs generate a rebate.

**125-13 HHW Day Cost**

EPI Setup	1,000
Unit Cost	25
Units	200

Note: Paint unit disposal diminishing with initiation of State's Paint Care program

**125-14 Roll-Off Truck Maint. & Repairs**

Maint., Repair, Inspection & General	3,000
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	gallons	\$/gal	\$
Freightliner - Fuel	400	2.25	900

**125-15 Scale Calibration & Maintenance**

Includes calibration and maintenance

**125-18 Electricity**

CMP Meter 9003 - Based on actuals

Expenditures

**Mid-Coast Solid Waste Corporation  
2019-2020 Budget**

**Operational - Recycling**

Account		FY 16 Actuals	FY 17 Actuals	FY 18 Board of Directors	FY 18 Actuals	FY 19 Board of Directors	FY 20 Manager	FY 20 Finance Committee	FY 20 Board of Directors
130-02	Bulky Metal Transport	19,875	18,099	20,250	13,500	20,250	21,600	21,600	21,600
130-03	Composting Bins	-	852	2,500	-	2,500	-	-	-
130-06	Recyclables Disposal Fee	-	148	500	3,617	3,000	4,500	4,500	4,500
130-07	Freon Collection & Removal	3,321	3,780	3,000	3,450	3,000	3,500	3,500	3,500
130-08	Recycling Supplies	3,647	4,071	3,811	3,559	4,987	4,173	4,173	4,173
130-09	Equipment Maintenance & Repair	5,156	6,719	8,550	9,550	8,550	13,550	13,550	13,550
130-10	Building Maintenance & Repair	3,720	6,317	4,280	4,098	4,280	5,730	5,730	5,730
130-18	Electric	7,400	7,994	7,474	8,345	7,474	7,474	8,300	8,300
130-19	Fuel/Oil Products	4,406	5,025	7,398	6,649	7,398	8,310	8,310	8,310
<b>Department Totals</b>		<b>47,525</b>	<b>53,005</b>	<b>57,763</b>	<b>52,768</b>	<b>61,439</b>	<b>68,837</b>	<b>69,663</b>	<b>69,663</b>
							12.04%	13.38%	13.39%

*Change from FY 19*

130-02	<b>Bulky Metal Transport</b>	54 trips at 400.00/trip
130-03	<b>Composting/Recycle Bins</b>	
	Earth Machines at \$50.00/each	pass through sale
130-06	<b>Recyclables Disposal Fee</b>	Difficult to move items such as low grade plastics and paper 4,500
130-07	<b>Freon Collection &amp; Removal</b>	3,000
	(offset - by Rev 1-12)	

**130-08 Recycling Supplies**

	Units	\$/Unit	Freight	Total
Baling Wire	45	78.50	220	3,753
Small Tools, Paint, etc.	6	70.00		420

Expenditures

**Mid-Coast Solid Waste Corporation  
2019-2020 Budget**

**130-09 Equipment Maintenance & Repair**

Bailer	1,550
Bobcat	1,000
Service Fork	1,000
R O Cans	10,000

**130-10 Building Maintenance & Repair**

Sprinkler Inspection	2,080
Building Maintenance	3,000
Furnace Maintenance	650

Five year internal inspection due

**130-18 Electricity**

CMP meter 9001

**130-19 Fuel/Oil Products**

	Total Gals	\$/Gal	Total \$
Heating - Gallons #2 Oil	2,450	2.25	5,513
Propane	570	4.60	2,622
Lubricants, Grease, Filters, etc.			175

**Mid-Coast Solid Waste Corporation  
2019-2020 Budget**

**Operational - CD & D**

		<b>FY 16</b>	<b>FY 17</b>	<b>FY 18</b>	<b>FY 18</b>	<b>FY 19</b>	<b>FY 20</b>	<b>FY 20</b>	<b>FY 20</b>
	<b>Account</b>	<b>Actuals</b>	<b>Actuals</b>	<b>Board of Directors</b>	<b>Actuals</b>	<b>Board of Directors</b>	<b>Manager</b>	<b>Finance Committee</b>	<b>Board of Directors</b>
135-01	Jacob's Quarry Leachate	129,478	112,713	140,151	77,833	112,381	118,324	118,324	100,000
135-03	JQS & N Water - Analytical	22,500	21,196	23,800	24,242	24,500	26,000	26,000	26,000
135-04	Landfill Development	51,256	41,000	15,000	48,960	25,000	45,000	45,000	45,000
135-05	Hydro Geological Consultation	3,199	6,000	9,000	2,794	6,000	6,000	6,000	6,000
135-06	Surveying	282	1,305	-	-	-	-	-	-
135-07	Engineering Consultation	32,981	15,711	20,000	7,052	17,000	17,000	17,000	17,000
135-08	Dozer Fuel & Maintenance	10,959	6,786	6,850	6,195	6,850	7,545	7,545	7,545
135-09	Landfill Diversion	16,219	13,397	16,796	17,115	16,796	17,678	17,678	17,678
135-10	Odor Control	2,761	628	-	280	1,500	1,500	1,500	-
135-11	OCB Maintenance & Repair	85	180	500	653	500	500	500	500
135-12	Sheetrock Diversion	15,630	21,022	21,089	32,011	29,289	29,375	29,375	30,000
135-13	Hauling & Testing Demo Chips	-	-	6,500	-	6,500	-	-	-
135-14	Gut Closure/Remediation	-	506	-	-	-	-	-	-
135-15	DEP Landfill Fee	7,083	4,723	7,500	5,589	7,100	7,100	7,100	7,100
135-18	Electricity - JQS Pump	1,792	1,251	1,810	1,859	1,810	1,810	1,810	1,810
	<b>Department Totals</b>	<b>294,225</b>	<b>246,418</b>	<b>268,996</b>	<b>224,583</b>	<b>255,226</b>	<b>277,832</b>	<b>277,832</b>	<b>258,633</b>
							8.86%	8.86%	1.33%

*Change from FY 18*

**135-01 Jacob's Quarry Leachate**

GPM	Gallons	Gal/cf	Bill Unit	\$/Unit	\$PY
28	14,751,016	7.48	100	6.00	118,324
35	18,396,000	7.48	100	6.00	147,561
45	23,652,000				

**135-03 JQS & N. Water - Analytical**

Twice annual testing of 12 monitoring wells, JQN, JQS and the discharge to Camden WWTP

**135-04 Landfill Development**

Mowing	1,500
Aggregate/Roadway	5,000
New Cell Dev. & Odor Control	-
Intermediate Cover Replace 3/4 Acre	38,500

Expenditures

**Mid-Coast Solid Waste Corporation  
2019-2020 Budget**

135-05    **Hydro Geological Consultation**  
Annual Services - EGGI/NTE

135-06    **Surveying**  
Now included in Engineering Consultation

135-07    **Engineering Consultation**

Annual Report-Landfill/Volume Calcs	2,500
Landfill Training, QA QC	3,000
Consult & Survey	7,500
Cell Development and Closure, etc.	4,000

135-08    **Dozer Fuel & Maintenance**

Gallons	\$/Gal	Filters	Total
2,000	2.96	1,625	7,545

135-09    **Landfill Diversion**  
Equipment Fuel & Maintenance

	FY 15 Gal.	\$/Gal	Total
Perterson - Fuel (act)	1,400	2.96	4,144
Maintenance/Repair			8,000
Loader - Fuel	650	2.96	1,924
Maintenance/Repair			2,500
Skid Steer	375	2.96	1,110

135-10    **Odor Control**

Ash/Compost Odor Control	1,000
Handheld Meter Calibration	500

135-11    **OCB Maintenance & Repair**            Odor Control Building

**Mid-Coast Solid Waste Corporation  
2019-2020 Budget**

**135-12 Sheetrock Diversion**

Est. Tons	205
Tip Fee (\$/t)	95
Trips/year	22
\$/trip	450

Budget Request = (tons X tip fee) +(trips X \$/trip)

Budget Request = (205 X 95) + (22 X 450/trip)

Budget Request = \$29,375

Estimated cost per ton = \$29,375/205 = \$143.29

**135-13 Hauling/Testing Demo Chip**

Alternative fuel sources have acted to shrink this market. Quality requirements cannot be met with the current infrastructure for grinding and storage.

**135-14 Gut Closure/Remediation**

Complete

**135-15 DEP Landfill Fee**

3,550 Tons @ \$2.00/Tn

**135-18 Electricity - JQS Pump**

Based on Actual

**Mid-Coast Solid Waste Corporation**  
**2019-2020 Budget**

**Debt Service - Principal**

Account		FY 16 Actuals	FY 17 Actuals	FY 18 Board of Directors	FY 18 Actuals	FY 19 Board of Directors	FY 20 Manager	FY 20 Finance Committee	FY 20 Board of Directors
140-14	Equipment Lease/Purchase (5 yr.)	-	-	32,837	34,607	37,570	35,206	35,206	35,206
140-10	Cover/Odor/Stm Bond (5 Yr.)	-	-	-	-	-	-	-	-
140-12	Freightliner Roll-Off	23,487	-	-	-	-	-	-	-
<b>Department Totals</b>		<b>23,487</b>	<b>-</b>	<b>32,837</b>	<b>34,607</b>	<b>37,570</b>	<b>35,206</b>	<b>35,206</b>	<b>35,206</b>
							-6.29%	-6.29%	-6.29%

*Change from FY 19*

140-14    **Equipment Bond**  
Dozer as per First National Bank

140-10    **Cover/Odor/Stm**

140-12    **Freightliner Roll-Off**

**Debt Service - Interest**

Account		FY 16 Actuals	FY 17 Actuals	FY 18 Board of Directors	FY 18 Actuals	FY 19 Board of Directors	FY 20 Manager	FY 20 Finance Committee	FY 20 Board of Directors
142-14	Equipment Lease/Purchase (5 yr.)	-	-	4,336	2,963	3,118	2,364	2,364	2,364
142-10	Cover/Odor/Stm Bond (5 Yr.)	-	-	-	-	-	-	-	-
142-12	Freightliner Roll-Off	1,338	-	-	-	-	-	-	-
<b>Department Totals</b>		<b>1,338</b>	<b>-</b>	<b>4,336</b>	<b>2,963</b>	<b>3,118</b>	<b>2,364</b>	<b>2,364</b>	<b>2,364</b>
							-24.18%	-24.18%	-24.18%

*Change from FY 19*

142-14    **Equipment Bond**  
Dozer as per First National Bank

142-10    **Cover/Odor/Stm**

142-12    **Freightliner Roll-Off**

Expenditures

**Mid-Coast Solid Waste Corporation  
2019-2020 Budget**

**Capital Expenditures**

Account		FY 16 Actuals	FY 17 Actuals	FY 18 Board of Directors	FY 18 Actuals	FY 19 Board of Directors	FY 20 Manager	FY 20 Finance Committee	FY 20 Board of Directors
145-16	Roll-Off Containers	-	-	-	-	-	-	-	-
145-14	Loader						59,000	59,000	59,000
New	Triax Rolloff Trailer						70,000	70,000	70,000
145-22	Grout Wall	-	593,618	-	-	-	-	-	-
145-23	Dozer	-	177,000	-	-	-	-	-	-
<b>Department Totals</b>		<b>-</b>	<b>770,618</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>129,000</b>	<b>129,000</b>	<b>129,000</b>

**145-16 Roll-Off Containers**

**244J Loader or equal**

New \$104,569. Cost with trade in \$59,000

**Triax Rolloff Trailer**

**145-22 Grout Wall**

**145-23 Dozer**



**Mid-Coast Solid Waste Corporation  
2019-2020 Budget**

**Capital Reserve**

		<b>FY 16</b>	<b>FY 17</b>	<b>FY 18</b>	<b>FY 18</b>	<b>FY 19</b>	<b>FY 20</b>	<b>FY 20</b>	<b>FY 20</b>
	<b>Account</b>	<b>Actuals</b>	<b>Actuals</b>	<b>Board of Directors</b>	<b>Actuals</b>	<b>Board of Directors</b>	<b>Manager</b>	<b>Finance Committee</b>	<b>Board of Directors</b>
148-01	Jacob's Quarry Closure Reserve	136,025	62,299	100,000	100,000	100,000	100,000	100,000	100,000
148-05	Accrued Benefit Liability Reserve	10,000	2,263	10,000	10,000	-	-	-	-
148-07	Equipment Replacement Reserve	69,319	15,822	26,797	26,797	23,312	-	-	-
148-08	Bag Fee Stabilization Reserve	7,300	8,638	-	-	21,000	11,000	-	11,000
148-09	Facility Improvement Reserve	-	-	-	-	-	-	-	-
	<b>Department Totals</b>	<b>222,644</b>	<b>89,022</b>	<b>136,797</b>	<b>136,797</b>	<b>144,312</b>	<b>111,000</b>	<b>100,000</b>	<b>111,000</b>
							-23.08%	-30.71%	-23.08%

*Change from FY 19*

**148-01 Jacob's Quarry Closure Reserve # 7689642**

Latest Closure Estimate	2,432,000
Audited Balance at 6/30/18	1,505,307
FY 19 Budgeted Balance	1,605,307
FY 20 Proposed Balance	1,705,307

Funds for JQ closure are set aside annually in a reserve for closure costs.

**148-05 Accrued Benefit Liability Reserve #9305113**

Audited Accrued Benefit Liability	46,949
Audited Balance at 6/30/18	63,069
FY 19 Budgeted Balance	63,069
FY 20 Budgeted Balance	63,069

The audited balance in this reserve fund exceeds audited liability by \$16,120.

Funds are set aside in a reserve to costs of earned days upon employee resignation

**148-07 Equipment Replacement Reserve # 9305124**

Audited Balance at 6/30/18	302,784
Anticipated Balance at FY 19 End	326,096
Anticipated Balance at FY 20 End	197,096

**Mid-Coast Solid Waste Corporation**  
**2019-2020 Budget**

**148-08    Bag Fee Stabilization Reserve    # 9335451**

Audited Balance at 6/30/18	8,454
Anticipated Balance at FY 19 End	29,454
Anticipated Balance at FY 20 End	40,454
Anticipated Balance at FY 21 End	29,454
Anticipated Balance at FY 22 End	0

When seeking to increase the bag fees MCSWC representatives indicated that excess revenue would be saved and applied in future years to reduce need for frequent fee changes.

**148-09    Facility Improvement Reserve**

The draft audit for FY 18 does not list a "Facility Improvement Reserve" and the Corporation does not have an account setup for this reserve. A previous draft FY 20 budget included a statement by the former Manager to the effect that a Facility Improvement Reserve was created from the former Landfill Development Reserve and perhaps station maintenance. As the creation of this reserve may not have been completed we are requesting guidance from the auditor as to how to complete. No funds requested for FY 20.

Unrestricted - assigned from draft FY 18 Audit

Station Maintenance	(17,188)
Landfill Development	44,141

<b>TOTAL EXPENDITURES</b>	<b>2,041,873</b>	<b>2,624,612</b>	<b>2,018,995</b>	<b>1,973,819</b>	<b>2,045,055</b>	<b>2,220,235</b>	<b>2,210,061</b>	<b>2,201,864</b>
						8.57%	8.07%	7.67%
						<i>Change from FY 19</i>		

**Mid-Coast Solid Waste Corporation**  
**2019-2020 Budget**

**Revenues - Operational Income**

		<b>FY 16</b>	<b>FY 17</b>	<b>FY 18</b>	<b>FY 18</b>	<b>FY 19</b>	<b>FY 20</b>	<b>FY 20</b>	<b>FY 20</b>
	<b>Account</b>	<b>Actuals</b>	<b>Actuals</b>	<b>Board of Directors</b>	<b>Actuals</b>	<b>Board of Directors</b>	<b>Manager</b>	<b>Finance Committee</b>	<b>Board of Directors</b>
	<u><b>MSW Related Income</b></u>								
1-01	Pay Per Bag	408,863	401,222	406,359	426,039	486,624	475,000	475,000	475,000
1-02	Per Ton Fee	426,305	375,809	411,380	353,405	492,637	462,000	462,000	462,000
7-09	Private Hauler Fee	75,971	63,584	61,863	97,858	-	-	-	-
7-03	PERC Distribution	139,636	105,072	73,948	66,153	-	-	-	-
1-11	Universal Waste Fee	5,992	6,408	5,000	6,155	5,500	5,500	5,500	5,500
1-12	Freon Removal Fee	3,872	4,642	4,800	5,026	4,800	5,200	5,200	5,200
1-14	HHW Day - Unit Fees	1,928	1,620	2,000	1,235	2,000	1,500	1,500	1,500
	<u><b>Recycling Income</b></u>								
1-07	Baled Commodities Sales	65,140	74,913	78,000	84,470	68,000	50,000	50,000	50,000
1-09	Bulky Metal Sales/Gate	24,975	33,031	40,000	42,756	40,000	50,000	50,000	50,000
	<u><b>CDD &amp; Related Income</b></u>								
1-17	4 town Demo Tip Fee	210,601	184,061	255,265	213,793	252,938	310,000	252,000	253,000
1-18	Regional Demo Tip Fee	70,200	61,354	85,500	71,264	84,313	100,000	84,000	85,000
1-06	Sheetrock	11,386	11,625	14,811	25,200	31,160	12,500	30,000	30,000
1-19	Brush Tip Fee	26,739	18,628	22,000	25,436	22,000	25,000	25,000	25,000
1-05	Sorted Demo Wood Tip Fee	10	-	16,500	2,619	18,000	1,500	1,500	1,500
1-20	Brush Chip Sales	13,540	6,393	10,800	10,529	8,400	10,000	10,000	10,000
1-21	Demo Chip Sales	-	-	1,500	56	1,500	-	-	-
	<u><b>Other Income</b></u>								
1-04	Miscellaneous Income	4,417	9,342	2,876	3,996	2,876	2,000	2,000	2,000
1-03	Scale Fees						1,000	1,000	1,000
1-10	Bottle Returns	9,683	7,200	7,200	10,350	7,200	12,000	12,000	12,000
1-16	Sale of Compost Bins	-	2,500	2,500	-	2,500	-	-	-
1-15	Diversion Income	1,842	2,000	2,000	-	2,000	-	-	-
	<b>Total Operation Income</b>	<b>1,501,100</b>	<b>1,369,404</b>	<b>1,504,302</b>	<b>1,446,340</b>	<b>1,532,448</b>	<b>1,523,200</b>	<b>1,466,700</b>	<b>1,468,700</b>
							-0.60%	-4.29%	-4.16%

*Change from FY 19*

**Mid-Coast Solid Waste Corporation  
2019-2020 Budget**

- 7-01     **Pay Per Bag**  
Estimated 2,703.5 tons  
Half year revenue = \$251,358.61
- 7-02     **Per Ton Fee**  
2,887.5 tons @ \$160/ ton  
Half year Revenue = \$246,547.24
- 7-09     **Private Hauler Fee**  
No longer applies. Note drop in expenses (see line 125-06)
- 7-03     **PERC Distribution**  
No longer applies.
- 7-14     **Universal Waste Fee**  
Half year revenue = \$2,691
- 7-15     **Freon Removal Fee**  
There has been a trend for this line to exceed targets over the last few years with the current position at better than 50% after four months.  
Half year revenue = \$3,570
- 7-17     **HHW Day - Unit Fees**  
150 Units @ \$10/Unit  
Half year revenue = \$0. HHW Day typically held in June
- 7-10     **Baled Commodities Sales**  
Half year revenue = \$35,613
- 7-12     **Bulky Metal Sales**  
We are currently experiencing an increase in volume. Market remains tenuous but steady.  
Half year revenue = \$32,315
- 7-20     **4 Town Demo Tip Fee**
- |         |       |
|---------|-------|
| Tonnage | 3,100 |
| Tip Fee | 100   |
- With reduced local competition, an increase in volume is being realized.  
Half year revenue = \$144,963

**Mid-Coast Solid Waste Corporation  
2019-2020 Budget**

7-21

**Regional Demo Tip Fee**

Tonnage	1,000
Tip Fee	100

Half year revenue = \$48,312

7-08

**Sheetrock**

\$140 per ton is charged

Half year revenue = \$8,636

7-22

**Brush Tip Fee**

Tonnage highly variable

Half year revenue = \$12,975

7-07

**Sorted Demo Wood Tip Fee**

This program is currently on hold due to ever changing quality requirements.

Half year revenue = \$1,094

7-23

**Brush Chip Sales**

Demand for chips is increasing as earthwork in the area is increasing.

Half year revenue = \$4,804

7-24

**Demo Chip Sales**

This program is currently on hold due to ever changing quality requirements.

Half year revenue = \$0

7-05

**Miscellaneous Income**

Collected finance charges, various rebates, over charges, workers comp, etc.

Half year revenue = \$1,096

1-03

**Scale Fee**

Half year revenue = \$700

7-13

**Bottle Returns**

Returns from this program have been increasing over the past several years.

Half year revenue = \$7,205

Revenues

**Mid-Coast Solid Waste Corporation**  
**2019-2020 Budget**

**Revenues - Other Financing Sources**

Account	FY 16 Actuals	FY 17 Actuals	FY 18 Board of Directors	FY 18 Actuals	FY 19 Board of Directors	FY 20 Manager	FY 20 Finance Committee	FY 20 Board of Directors
1-61 Interest Income	23	7,529	1,293	6,200	1,325	10,000	5,000	5,000
1-63 Fund Balance	-	-	-	-	-	45,000	45,000	45,000
1-65 Sale of Surplus Equipment	-	-	-	-	-	-	-	-
1-68 Equipment Replacement Fund	-	-	-	-	-	129,000	129,000	129,000
1-67 Carry Forward	43,000	38,000	55,000	-	-	-	-	-
1-71 Use of Bag Fee Stabilization Fund	-	-	51,195	50,000	-	-	-	-
1-72 Use of Facility Improvement Res	-	-	30,000	-	-	-	-	-
1-69 Lease Purchase - Dozer	-	-	-	-	-	-	-	-
1-70 Bond Proceeds	-	-	-	-	-	-	-	-
<b>Total Other Financing Sources</b>	<b>43,023</b>	<b>45,529</b>	<b>137,488</b>	<b>56,200</b>	<b>1,325</b>	<b>184,000</b>	<b>179,000</b>	<b>179,000</b>
						13786.79%	13409.43%	13409.43%

*Change from FY 19*

8-01 **Interest Income** Excludes Closure Fund which is maintained within the fund.  
Half year revenue = \$5,326

8-03 **Use of Fund Balance**

8-08 **Use of Equipment Replacement Fund** For Loader and roll off trailer

8-07 **Carry Forward**

8-11 **Use of Bag Fee Stabilization Fund**

8-12 **Use of Facility Improvement Reserve**

<b>Total Non-Assessment</b>	1,544,123	1,414,933	1,641,790	1,502,540	1,533,773	1,707,200	1,645,700	1,647,700
						11.31%	7.30%	7.43%

*Change from FY 19*

<b>Total Expenses</b>	2,041,873	2,624,612	2,018,995	1,973,819	2,045,055	2,220,235	2,210,061	2,201,864
<b>Total Town Assessments</b>						(513,035)	(564,361)	(554,164)

**Town Assessments - Net to be raised by towns. (Expenditures minus Operation Income & Other Financing Sources)**

FY 16	FY 17	FY 18	FY 18	FY 19	FY 20	FY 20	FY 20
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Revenues

**Mid-Coast Solid Waste Corporation  
2019-2020 Budget**

<b>Account</b>		<b>Actuals</b>	<b>Actuals</b>	<b>Board of Directors</b>	<b>Actuals</b>	<b>Board of Directors</b>	<b>Manager</b>	<b>Finance Committee</b>	<b>Board of Directors</b>
9-01	Camden	202,969	208,973	215,645	215,645	217,584	217,698	239,477	235,150
9-04	Hope	47,802	49,201	49,915	49,915	50,162	50,998	56,100	55,086
9-03	Lincolnton	80,797	81,325	84,508	84,508	86,696	86,110	94,725	93,013
9-02	Rockport	154,782	159,011	155,651	155,651	156,841	158,230	174,060	170,915
<b>Total Assessment Revenue</b>		<b>486,350</b>	<b>498,510</b>	<b>505,719</b>	<b>505,719</b>	<b>511,283</b>	<b>513,035</b>	<b>564,361</b>	<b>554,164</b>
							0.34%	10.38%	8.39%
<i>Change from FY 19</i>									